

## Frequently asked questions

An extension of Novaplus and Novaplus Enhanced Supply (NES), the NES Reserve program is an enhanced sourcing program that dedicates additional inventory only to the reserve member's pharmacy to access.

Below are common questions shared by our Vizient membership. For more information, contact your Vizient representative or contact us at [pharmacyquestions@vizientinc.com](mailto:pharmacyquestions@vizientinc.com).

### **How does NES Reserve work?**

Vizient identifies and prioritizes drugs that are identified through the Vizient Essential Medications Review, and partners with suppliers who can meet the requirements of the program, including the production of additional inventory for members, storage of product in the U.S. and transparency into sourcing of raw ingredients and manufacturing locations.

Additional inventory is created based on historical purchases. As an NES Reserve participant purchases the program's NDCs anywhere in their pharmacy, this drives more production of these products—therefore increasing dedicated product inventory for the NES Reserve participant.

### **What products are included in the program?**

Just like NES, the NES Reserve program targets a growing list of Vizient Essential Medications. While NES Reserve currently includes more than 180 NDCs—this number continues to grow as Vizient adds more suppliers and products. For the most current list of Novaplus, NES and NES Reserve, refer to our [product list](#).

### **How much additional product is allocated to my organization and how do I get this product?**

NES Reserve generates up to 6 months of additional dedicated supply of essential medications that would not otherwise exist. Actual allocations may vary, based on inventory status during the supplier's ramp-up time period and during times of excessive demand. NES Reserve participants can access the dedicated inventory through the [Vizient Advanced Access Hub application](#).

### **Can NES Reserve benefit a 340B mixed-use pharmacy that is unable to utilize private label products?**

Yes. A key component of Novaplus, the foundational program of NES and NES Reserve, is the fact that this is a dual label program. This means pharmacies can purchase either the "Y" label (Novaplus private label) and the "M" label (manufacturer label) products. NES Reserve generates additional dedicated inventory of both the private label and manufacturer label, based on a pharmacy's historical purchase volume of each respective label.

### **Can I utilize my 340B pricing through NES Reserve?**

Should a member need to access additional NES Reserve inventory from a manufacturer at a 340B price, such member can specify so during the inventory request process. Details are coordinated between manufacturer as 340B pricing is restricted to participating entities only.



## Enhanced Supply Reserve

### Is there an up-front investment or initial program fee to join NES Reserve?

No. Unlike other programs attempting to address shortages, NES Reserve does not require an up-front investment or initial program fee.

### In addition to offering my pharmacy dedicated inventory, can NES Reserve provide my pharmacy with additional financial savings?

Of course! When an NES Reserve participant achieves at least 90% compliance to NES Reserve products, they earn a higher rebate that is only available through NES Reserve. Vizient strongly encourages members to leverage Vizient's pharmacy analytics to proactively monitor purchasing for any trends that could jeopardize their compliance and rebates.

### Where is the additional product stored?

Additional inventory is warehoused by the manufacturer in the continental United States. This currently equates to over 131 million units of essential medications that would not otherwise exist. Because pharmacies do not have to purchase and manage this inventory directly, this translates into over \$538 million of inventory cost avoidance.

### I've been approached about another supply program. How is NES Reserve different?

NES Reserve is unlike any other program in the market. No other solution is positioned with the scale of Vizient's diverse membership, deep subject matter expertise, and a strong pharmacy portfolio with proven higher fill rates. Additionally, Vizient drives differentiated value because NES Reserve:

- Drives the creation of additional inventory that would not otherwise exist
- Fosters resiliency through redundancy and business continuity requirements
- Does not require a pharmacy to make up-front investments or deposits
- Leverages a pharmacy's existing full-line pharmacy distributor as the default for day-to-day purchasing
- Offers additional savings in return for achieving higher commitment levels
- Elevates manufacturer accountability through expanded failure-to-supply and quality standards
- Is competitively bid pursuant to guidelines of the American Bar Association (ABA) Model Procurement Code

### How do I get started?

To understand how NES Reserve can benefit your pharmacy, contact your Vizient representative or email us at [pharmacyquestions@vizientinc.com](mailto:pharmacyquestions@vizientinc.com).

For more information, access these links:

[vizientinc.com](https://vizientinc.com)

[vizientinc.com/pharmacysolutions](https://vizientinc.com/pharmacysolutions)

