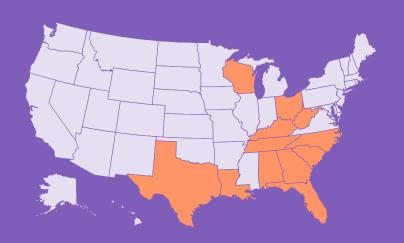
Partners Cooperative



Partners Cooperative is a pharmacy aggregation group comprised of 30 health systems including 3 Academic Medical Centers (AMC), representing approximately **124** acute care, medical center facilities and a variety of ambulatory clinics, outpatient pharmacies and retail pharmacies with approximately **\$5.1 billion** in annual pharmacy spend. Partners Cooperative is currently led by a committee consisting of Pharmacy Project Managers from each health system. Partners Cooperative attains savings through utilization, standardization, and contracting agreements.

Partners Cooperative

Profile overview

· Partners Cooperative established: 2004

• Enhanced offering though Vizient partnership: 2023

• Client count: 30

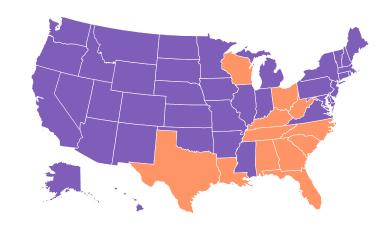
Annual pharmacy spend: \$5.1B

Client benefits

- · Contract compliance
- · Enhanced Price Verification
- · Access to Vizient Oncology Network (VON)
- Sharing of knowledge across Clients to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities.
- Aggregated volume contracts that may include other Vizient Pharmacy Aggregation Groups.
- Collaboration with Vizient pharmacy team to keep abreast of opportunities that can benefit our Client.
- Communication to the executive level of the value and effectiveness of standardization and utilization efforts by pharmacy.
- Peer Networking

Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the pharmacy aggregation that otherwise may be lost in the day-today priorities of a hospital pharmacy



Contact Information

Dan Alday
Partners Cooperative Clinical
Contract Analyst
DAlday@pcgpo.org

Sonia Estakhrian, MBA
Project Management Director
sonia.estakhrian@vizientinc.com



Partners Cooperative

Clients

Alabama

- · East Alabama Health
- · Huntsville Hospital Health System
- · Southeast Health

Florida

- Baptist Health
- · Baptist Health South Florida
- Broward Health
- · Jackson Health System
- · H Lee Moffitt Cancer Center

Georgia

- · Archbold Medical Center
- · Northeast Georgia Health System
- · Phoebe Putney Health System
- Southeast Georgia Health System
- · South Georgia Medical Center
- Tift Regional Health System
- · Wellstar Health System

Louisiana

· Willis-Knighton Medical Center

Kentucky

- · St Elizabeth Healthcare
- Uofl

North Carolina

· Duke Health Care

Ohio

· Magruder Hospital

Oklahoma

OU Health

South Carolina

- · Beauford Memorial Hospital
- · Roper St Francis Healthcare
- · Self Regional Healthcare
- Tidelands Health

Tennessee

· Sweetwater Hospital Association

Texas

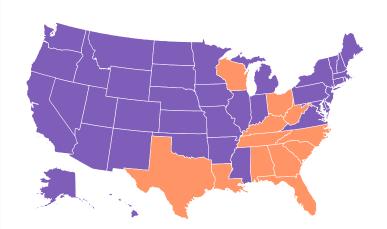
- Hamilton Healthcare
- Memorial Hermann Health System

West Virginia

Vandalia Health System

Wisconsin

· Mile Bluff Medical Center



Contact Information

Dan Alday

Partners Cooperative Clinical Contract Analyst DAlday@pcgpo.org

Sonia Estakhrian, MBA

Project Management Director sonia.estakhrian@vizientinc.com



Let's work together



Ginger J. Ertel, PharmD, MBA, Senior Vice President, Pharmacy Client Services, ginger.ertel@vizientinc.com

This information is proprietary and highly confidential. Any unauthorized dissemination, distribution or copying is strictly prohibited. Any violation of this prohibition may be subject to penalties and recourse under the law. Copyright 2025 Vizient, Inc. All rights reserved.