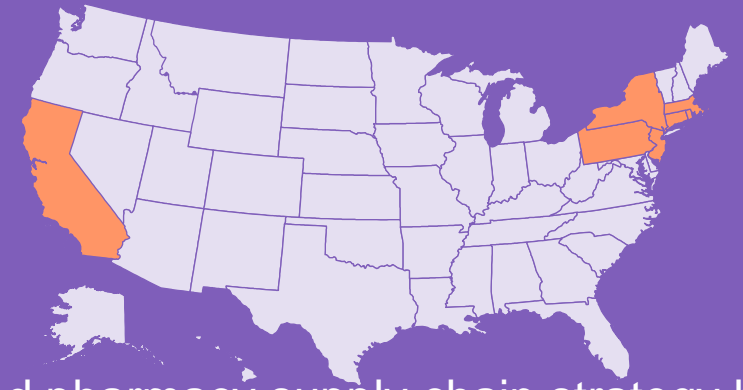


Mid-Atlantic Purchasing Coalition (MAPC)



Established in 2012, the Mid-Atlantic Purchasing Coalition (MAPC) has redefined pharmacy supply chain strategy by driving formulary standardization and clinical process optimization, resulting in significant implementable value for its Members. As one of Vizient's largest and most influential Pharmacy Aggregation Groups, MAPC represents 22 leading health systems across Pennsylvania, New Jersey, and New York, collectively managing **\$2.2 billion** in pharmaceutical spend. Through both exclusive MAPC contracts and access to multi-aggregation group contracts totaling \$47 billion in pharmaceutical spend, MAPC Members achieve substantial value and enhanced benefits beyond base Vizient agreements. Since its inception, MAPC has delivered more than **\$185.6 million** in realized financial impact, reinforcing its role as a trusted partner in cost optimization and pharmacy efficiency. Comprised of small to mid-sized hospitals, MAPC fosters a highly collaborative network with deep-rooted partnerships. Its diverse Member base includes an NCCN/NCI-Designated Comprehensive Cancer Center, three Academic Medical Centers, and a for-profit health system, ensuring broad expertise and innovation in pharmacy management. As a fully Vizient-owned Aggregation Group, MAPC provides unparalleled purchasing power, strategic insights, and operational excellence, empowering health systems to maximize pharmaceutical value while maintaining the highest standards of patient care.

Mid-Atlantic Purchasing Coalition

Profile overview

- Inception date: **July 2012**
- Member count: **22**
- Most recent annual drug spend: **\$2.1B**
- Most recent annual value: **\$32.6M**
- Value since inception: **\$185.6M**

Member benefits

- Sharing of knowledge across Member to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical pricing by aggregating volumes both within the MAPC and with other Vizient Pharmacy Aggregation Groups
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders at the executive level

Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through MAPC structure and to drive compliance through peer communication and executive suite engagement in Vizient Pharmacy Aggregation Group activities
- Ensures focus on initiatives through MAPC that otherwise may be lost in the day-to-day priorities of a hospital pharmacy

Pharmacy Aggregation Group highlights

- Influenza contracts for 2023-2024 led to member savings of \$1.5M over Vizient base
- Non-influenza vaccine program providing additional value compared to Vizient base
- Pharmacy distribution and plasma distribution agreements providing additional value as compared to Vizient base

Members

- Prospect Medical Holdings, Inc. (**CA, CT, NJ, PA, RI**)
- The Guthrie Clinic (**PA, NY**)

New Jersey

- AtlantiCare
- Capital Health System
- CarePoint Health Services
- Englewood Medical Center
- Hunterdon Healthcare
- Shore Medical Center
- St. Joseph's Health System
- Valley Health System

New York

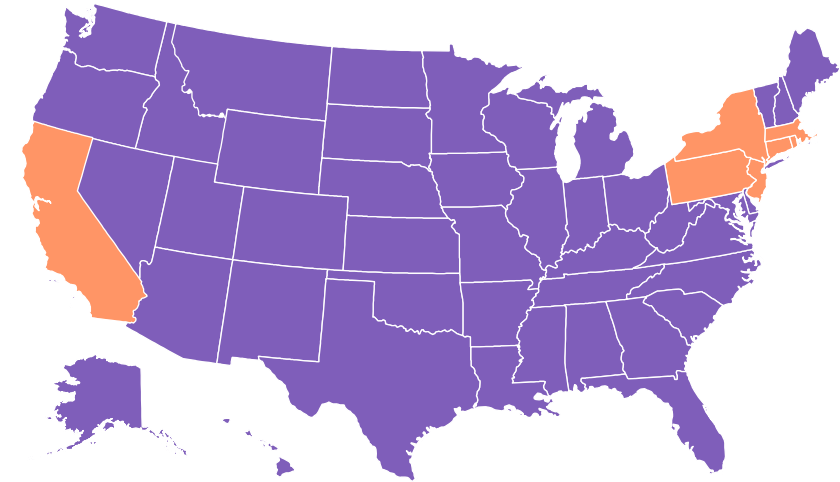
- Catholic Health Service of Long Island
- Cayuga Health System Inc.
- Roswell Park Comprehensive Cancer Center
- United Health Services, Inc.
- Westchester Medical Center Health Network

Pennsylvania

- Grand View Hospital
- Independence Health
- Main Line Health, Inc
- Penn Highlands Healthcare
- Penn State Health
- Temple University Health System

Connecticut

- Middlesex Health System



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