



# Vizient Pharmacy Aggregation Groups Group Profiles

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# *Mid-Atlantic Purchasing Coalition (MAPC)*

The Mid-Atlantic Purchasing Coalition (MAPC) was formed in 2012 with the purpose of seeking pharmacy formulary standardization and pharmacy clinical process improvement that would result in implementable savings for the Members of the coalition. As one of the largest Vizient Pharmacy Aggregation Group, MAPC has 22 health-system members primarily located in Pennsylvania, New Jersey and New York. Members have access to both single-network MAPC (\$1.7B in pharmaceutical spend) contracts and multi-network (\$25B in pharmaceutical spend) contracts for additional value beyond base Vizient contracts. Since its inception, Members have saved over \$112 Million in implementable savings. MAPC is comprised of small - medium sized hospitals with many long-standing members who have excellent collaboration and networking relationships. One NCCN/NCI Designated Comprehensive Cancer Center, three Academic Medical Centers and one for-profit Member bring diversity to this Vizient Aggregation Group.

# Mid-Atlantic Purchasing Coalition

## Profile overview

- Inception date: July 2012
- Member count: 22
- Most recent annual drug spend: \$2.1B
- Most recent annual value: \$39M
- Value since inception: \$152M

## Member benefits

- Sharing of knowledge across members to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical pricing by aggregating volumes both within the MAPC and with other Vizient Pharmacy Aggregation Groups
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders at the executive level

## Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through MAPC structure and to drive compliance through peer communication and executive suite engagement in Vizient Pharmacy Aggregation Group activities
- Ensures focus on initiatives through MAPC that otherwise may be lost in the day-to-day priorities of a hospital pharmacy

## Pharmacy Aggregation Group highlights

- 12,720 staffed beds
- 4,430,800 adjusted patient days
- Influenza contracts for 2022-2023 led to member savings of \$1.2M over Vizient base
- Active distribution agreement providing additional value as compared to Vizient base
- Aggregated vaccine group providing additional value compared to Vizient base

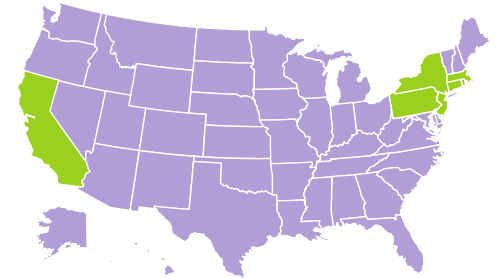
## Members

- AtlantiCare (NJ)
- Capital Health System (NJ)
- CarePoint Health Services (NJ)
- Catholic Health Service of Long Island (NY)
- Cayuga Health System Inc. (NY)
- Englewood Medical Center (NJ)
- Grand View Hospital (PA)
- Hunterdon Healthcare (NJ)
- Independence Health (PA)
- Main Line Health, Inc (PA)
- Middlesex Health System (CT)
- Penn Highlands Healthcare (PA)
- Penn State Health (PA)
- Prospect Medical Holdings, Inc. (CA, CT, NJ, PA, RI)
- Roswell Park Comprehensive Cancer Center (NY)
- Shore Medical Center (NJ)
- St. Joseph's Health System (NJ)
- Temple University Health System (PA)
- The Guthrie Clinic (PA, NY)
- United Health Services, Inc. (NY)
- Valley Health System (NJ)
- Westchester Medical Center Health Network (NY)

## Contact information

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# Let's work together



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