

# Vizient Pharmacy Aggregation Groups Group Profiles

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# Central Atlantic Pharmacy Program (CAPP)

The Central Atlantic Pharmacy Program (CAPP) is a pharmacy aggregation group comprised of 9 health systems, representing more than 35 acute care facilities and \$1.3 billion in pharmacy spend. Since inception, member hospitals have achieved over \$45 million in implementable savings. The group continues to experience member growth and achieves savings through utilization, standardization, and contracting agreements. A variety of categories including 503b outsourced sterile compounding, biosimilars, influenza vaccine, and others are responsible for member value.

### **Central Atlantic Pharmacy Program**

#### **Profile overview**

- · Inception date: November 2013
- Member count: 9 health systems, 39 hospitals
- · Most recent annual drug spend: \$1300M
- Savings since inception: > \$45M

#### Member benefits

- Sharing of knowledge across members to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders and the executive level

#### Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the pharmacy aggregation that otherwise may be lost in the day-today priorities of a hospital pharmacy

#### **Pharmacy Aggregation Group highlights**

- Members drive exceptional value by leveraging the power of collaboration and evidence-based best practices and successful attainment of market share tiers to secure lower pricing
- Influenza vaccine contracts for 2022-2023 led to member savings of more than \$1.2M over the Vizient base contracts

#### **Members**

#### Georgia

AU Health

#### Maryland

CalvertHealth Medical Center

#### **North Carolina**

- · CarolinaEast Health System
- · University of North Carolina Health Care System

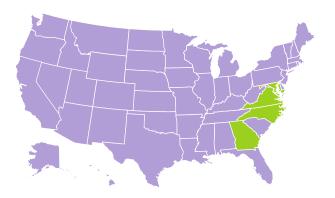
#### Virginia

- Augusta Health
- Centra
- · Inova Health
- Mary Washington Healthcare
- VHC Health

#### **Contact Information**

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## Let's work together

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