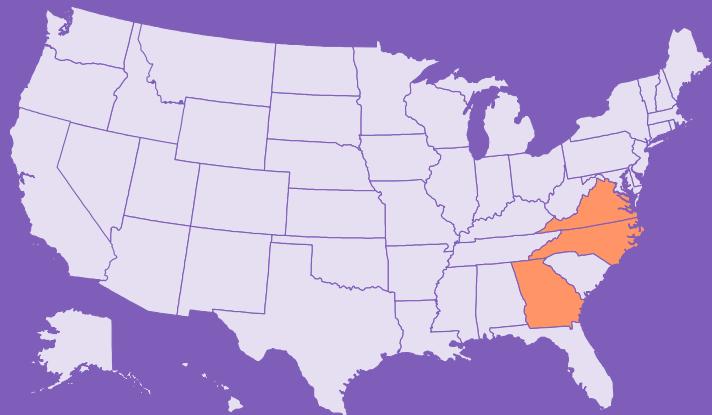


Central Atlantic Pharmacy Program (CAPP)



The Central Atlantic Pharmacy Program (CAPP) is a pharmacy aggregation group comprised of 9 health systems, representing more than 35 acute care facilities and **\$2.3 billion** in pharmacy spend. Since inception, member hospitals have achieved over **\$100 million** in implementable savings. The group continues to experience member growth and achieves savings through utilization, standardization, and contracting agreements. A variety of categories including 503b outsourced sterile compounding, biosimilars, influenza vaccine, and others are responsible for member value.

Central Atlantic Pharmacy Program

Profile overview

- Inception date: **November 2013**
- Member count: **9 health systems, 45 hospitals**
- Most recent annual drug spend: **\$2331M**
- Value since inception: **> \$100M**

Member benefits

- Sharing of knowledge across members to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders and the executive level

Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the pharmacy aggregation that otherwise may be lost in the day-to-day priorities of a hospital pharmacy

Pharmacy Aggregation Group highlights

- Members drive exceptional value by leveraging the power of collaboration and evidence-based best practices and successful attainment of market share tiers to secure lower pricing
- Influenza vaccine contracts for 2024-2025 led to member savings of more than \$2.7M over the Vizient base contracts

Members

Florida

- Tampa General Hospital

Maryland

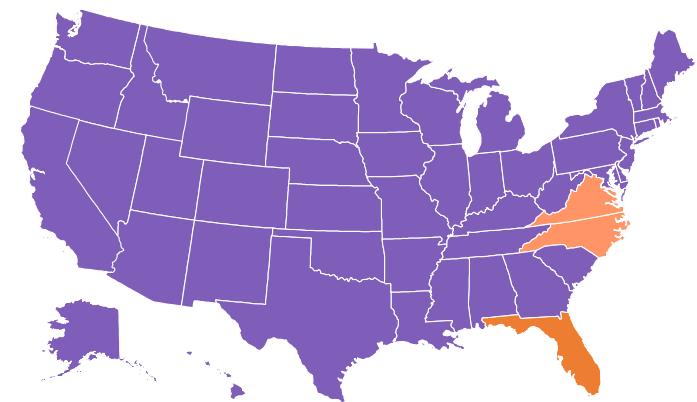
- Calvert Health System

North Carolina

- CarolinaEast Health System
- University of North Carolina Health Care System

Virginia

- Augusta Health Care
- Centra Health
- Inova Health System
- Mary Washington Healthcare
- VHC Health



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