



# Vizient Pharmacy Aggregation Groups Group Profiles

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# *East Coast Purchasing Coalition (ECPC)*

The East Coast Purchasing Coalition is a pharmacy aggregation group comprised of three health systems, representing 8 acute care facilities and many physician offices with a combined pharmacy spend of over \$750 million. Since the first member joined in July 2021, members have realized almost \$20 million in savings. ECPC utilizes contracting, formulary standardization, and drug utilization initiatives rooted in evidence to identify savings without negatively impacting outcomes. ECPC utilizes Multi-Pharmacy Aggregation contracts where appropriate but allows for individual contracts when required bolstered by our name recognition. ECPC is excited to continue to grow their aggregation group with similarly minded health systems.

# East Coast Purchasing Coalition

## Profile

- Inception date: April 2021
- Member count: 3 systems
- Most recent annual drug spend: \$798M

## Member benefits

- Sharing of knowledge across members to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders and the executive level

## Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the pharmacy aggregation that otherwise may be lost in the day-to-day priorities of a hospital pharmacy

## Pharmacy Aggregation Group Highlights

- A true sense of "pharmacy aggregation" has been demonstrated with a high regard among members for the effort and value which participation in the aggregation group has provided
- Successful attainment of market share tiers for multiple drugs which has secured lower pricing for members
- Savings attainment through the aggregation groups standardization, utilization and innovative initiatives

## Members

### Florida

- Broward Health
- Tampa General Hospital

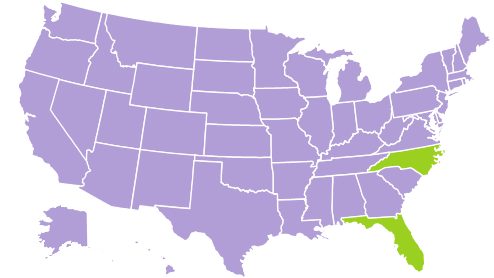
### North Carolina

- Duke Health Care

## Contact information

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