



Vizient Pharmacy Aggregation Groups Group Profiles

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Northeast Purchasing Coalition (NPC)

The Northeast Purchasing Coalition Pharmacy Network is a pharmacy aggregation group comprised of 17 health systems, representing more than 116 acute care facilities and over \$4.4 billion in pharmacy spend. Since inception in December 2013, member hospitals have achieved over \$214 million in implemented savings. NPC's structure provides a mechanism for integrating evidenced based practice with contracting strategies and is led by a Pharmacy Operations Committee comprised of member pharmacy leaders. This allows all participating organizations to synchronize their internal operations and goals to maximize speed to value. The group has experience continued member growth and brings industry leading value in many categories including biosimilars, intravenous immune globulin/albumin, ortho-viscoelastics, inhalers, MRI contrast, influenza vaccine and many more.

Northeast Purchasing Coalition

Profile overview

- Inception date: December 2013
- The Northeast Purchasing Coalition, LLC structure provides the mechanism for integrating evidenced-based practice with contracting strategy
- Vizient and Yale New Haven Health Services support the NPC with facilitation, analytics, sourcing, subject matter experts and clinical value analysis
- Member count: 17 health systems representing more than 116 acute care facilities
- Most recent annual drug spend : \$4.4B
- Savings since inception: \$214M
- Signed Off Savings (\$51M in 2022)

Selected successes

- Rituximab Contracting/Standardization
 - \$62.6M annual spend
 - \$19.9M annual savings
- IVIG Albumin Contracting/Standardization
 - \$103M annual spend
 - \$17.4M annual savings
- Biosimilar Contracting/Standardization
 - \$251M annual spend
 - \$12.7M annual savings

Member benefits

- Sharing of knowledge across members to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders and the executive level
- Collaboration with Yale New Haven Health and Vizient pharmacy teams

Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the pharmacy aggregation that otherwise may be lost in the day-to-day priorities of a hospital pharmacy

Contact information

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Northeast Purchasing Coalition

Members

California

- University of Southern California

Connecticut

- Bristol Hospital
- Stamford Hospital
- The University of Connecticut Health System
- Yale New Haven Health Services Corp.

Connecticut/New York

- Nuvance Health

Illinois

- Rush Health

Maine

- Maine General

Massachusetts

- South Shore Health and Educational Corp.
- UMass Memorial Health Care

New Hampshire

- Dartmouth-Hitchcock/NEAH
- SolutioNHealth

New York

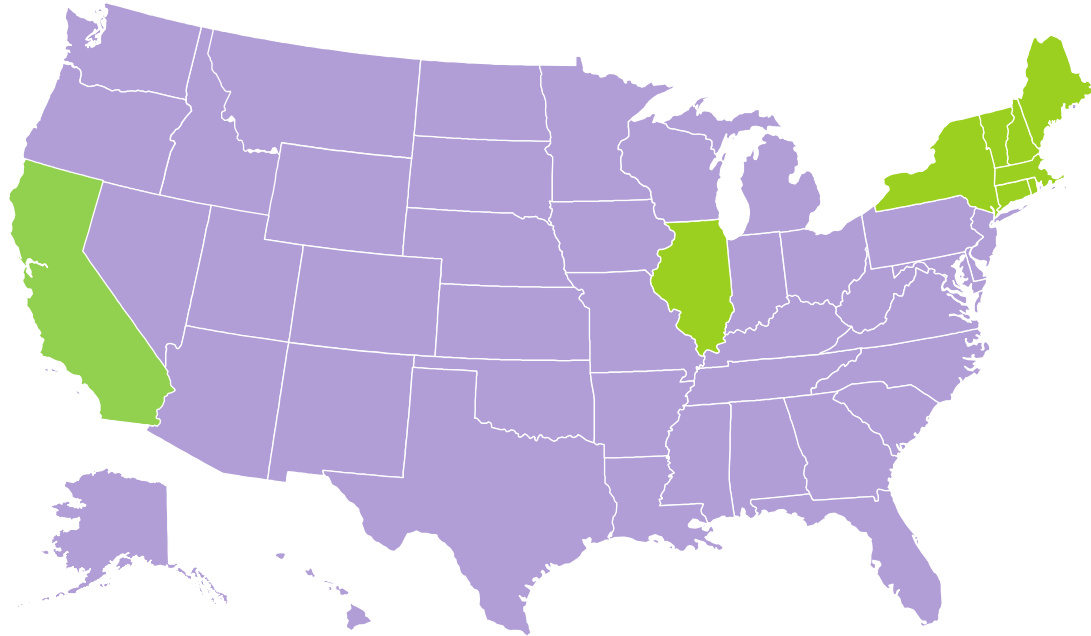
- University of Rochester

Rhode Island

- Care New England
- Lifespan

Vermont

- Rutland Regional Health Services, Inc.
- The University of Vermont Health Network



Let's work together



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