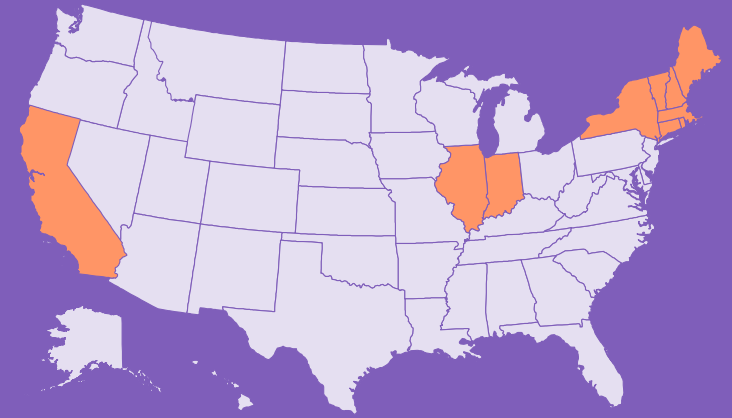


# Northeast Purchasing Coalition (NPC)



The Northeast Purchasing Coalition Pharmacy Network is a pharmacy aggregation group comprised of 18 health systems, representing more than 116 acute care facilities and over **\$6.5 billion** in pharmacy spend. Since inception in December 2013, member hospitals have achieved over **\$214 million** in implemented savings. NPC's structure provides a mechanism for integrating evidenced based practice with contracting strategies and is led by a Pharmacy Operations Committee comprised of member pharmacy leaders. This allows all participating organizations to synchronize their internal operations and goals to maximize speed to value. The group has experienced continued member growth and brings industry leading value in many categories including biosimilars, intravenous immune globulin/albumin, ortho-viscoelastics, inhalers, MRI contrast, influenza vaccine and many more.

# Northeast Purchasing Coalition

## Profile overview

- Inception date: **December 2013**
- The Northeast Purchasing Coalition, LLC structure provides the mechanism for integrating evidenced-based practice with contracting strategy
- Vizient and Yale New Haven Health Services support the NPC with facilitation, analytics, sourcing, subject matter experts and clinical value analysis
- Member count: **18 health systems** representing more than **116 acute care facilities**
- Most recent annual drug spend: **\$6.5B**
- Value since inception: **\$214M**
- Value realized in 2024: \$61.5M

## Member benefits

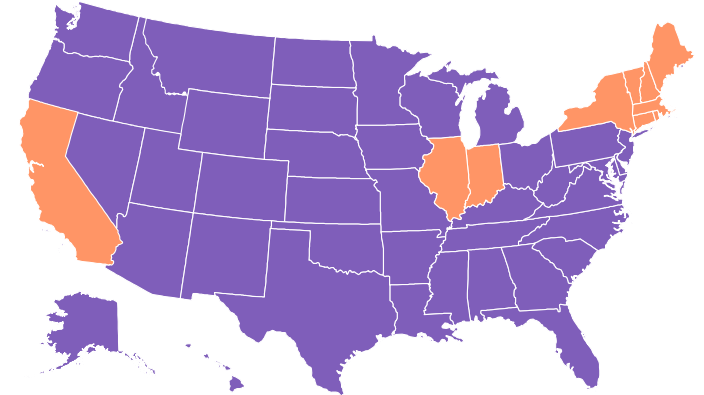
- Sharing of knowledge across members help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders and the executive level
- Collaboration with Yale New Haven Health and Vizient pharmacy teams

## Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on strategic initiatives within the pharmacy aggregation that might otherwise be overlooked amid the routine priorities of hospital pharmacy operations

## Pharmacy Aggregation Group highlights

- Rituximab Contracting/Standardization
  - \$62.6M annual spend
  - \$19.9M annual savings
- IVIG Albumin Contracting/Standardization
  - \$103M annual spend
  - \$17.4M annual savings
- Biosimilar Contracting/Standardization
  - \$251M annual spend
  - \$12.7M annual savings



## Contact Information

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# Northeast Purchasing Coalition

## Members

### California

- University of Southern California

### Connecticut

- Bristol Hospital
- Stamford Hospital
- The University of Connecticut Health System
- Yale New Haven Health Services Corp.

### Connecticut/New York

- Nuvance Health

### Illinois

- Rush Health

### Indiana

- Indiana University Health

### Maine

- Maine General

### Massachusetts

- South Shore Health and Educational Corp.
- UMass Memorial Health Care

### New Hampshire

- Dartmouth-Hitchcock/NEAH
- SolutionNHealth

### New York

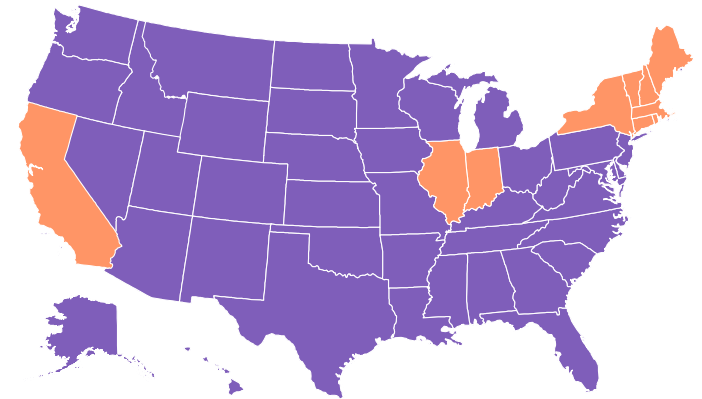
- University of Rochester

### Rhode Island

- Brown University Health
- Care New England

### Vermont

- Rutland Regional Health Services, Inc.
- The University of Vermont Health Network



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