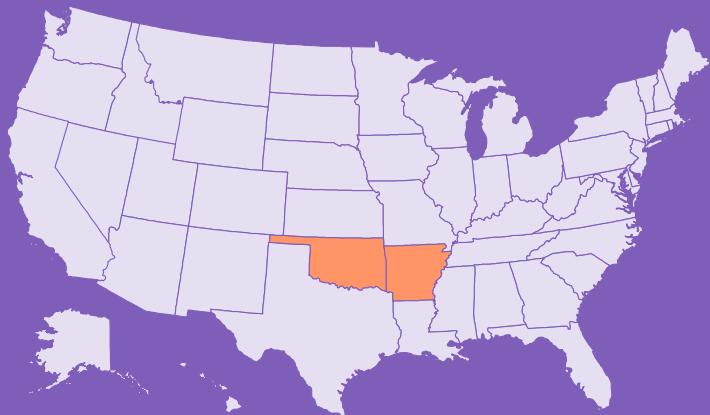


Heartland Pharmacy Purchasing Partners (HP3)



The Heartland Pharmacy Purchasing Partners (HP3) is a pharmacy aggregation group comprised of 13 health systems, representing 49 acute care facilities and approximately **\$450 million** in annual pharmacy spend, of which **\$175 million** (40%) is 340B eligible. Since inception in 2012, member hospitals have achieved **\$117 million** in implementable savings. HP3 attains savings through utilization, standardization, and contracting agreements.

Formerly AROK (Arkansas-Oklahoma) Pharmacy Network

Heartland Pharmacy Purchasing Partners

Profile overview

- Inception date: **July 2012**
- System member count: **11**
- Most recent annual drug spend: **\$450M**
- Value since inception: **\$117M implemented**

Member benefits

- Sharing of knowledge across members to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders and the executive level

Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the pharmacy aggregation that otherwise may be lost in the day-to-day priorities of a hospital pharmacy

Pharmacy Aggregation Group highlights

- Large 340B spend
- 6,834 staffed beds
- 2,458,182 adjusted patient days

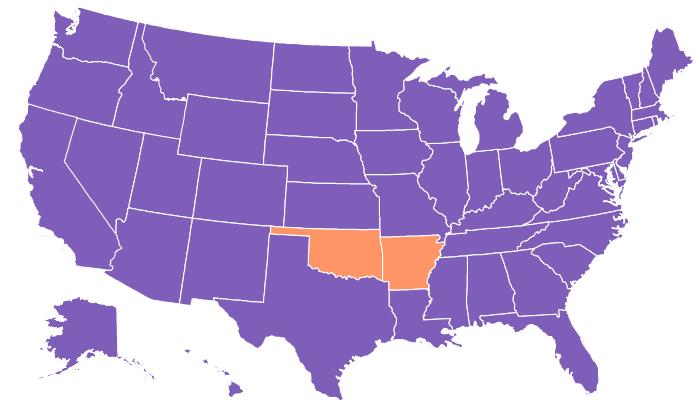
Members

Arkansas

- Arkansas Methodist Medical Center

Oklahoma

- Comanche County Memorial Hospital
- Duncan Regional Hospital, Inc.
- Grady Memorial Hospital
- Great Plains Regional Medical Center
- INTEGRIS Health, Inc.
- Jackson County Memorial Hospital
- McAlester Regional Health Center
- Northeast Health System
- Norman Regional Health System
- Stillwater Medical Center



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