

vizient.

Discover 3 operational flaws that could be costing your health system millions



Understand the hidden costs of procurement inefficiency and how you can take back control.

In an industry plagued by increasing cost pressures and resource constraints, every dollar counts, but many health systems could be unknowingly wasting money. The gap between group purchasing organization (GPO) contract prices and what hospitals actually pay represents millions in lost savings. This is a preventable financial leakage that undermines financial sustainability across healthcare.

Is your health system suffering from procurement inefficiency? Understand the common operational flaws below that could be undermining your bottom line and how precision-engineered technology offers a solution to eliminate the gaps entirely.

1

Contract prices that don't match reality

Negotiated prices often don't align with purchase orders or invoices, creating ongoing discrepancies that drive hidden financial loss.

2

Manual verification systems that catch errors too late

Manual processes force reactive fixes after payment—wasting time, increasing costs and missing opportunities to prevent errors upfront.

3

Fragmented data systems that limit decision-making

Disconnected systems block real-time visibility, allowing discrepancies and inefficiencies to persist and compound.

Trust a partner who can bring engineered precision at scale

Pricing discrepancies aren't minor administrative issues—they represent systematic value destruction that accelerates as healthcare systems scale. Every percentage point of price accuracy translates to millions in captured savings. These savings can flow directly into supporting patient care and strategic initiatives.

The question isn't whether your organization can afford precision procurement technology. The question is whether you can afford to operate without it.

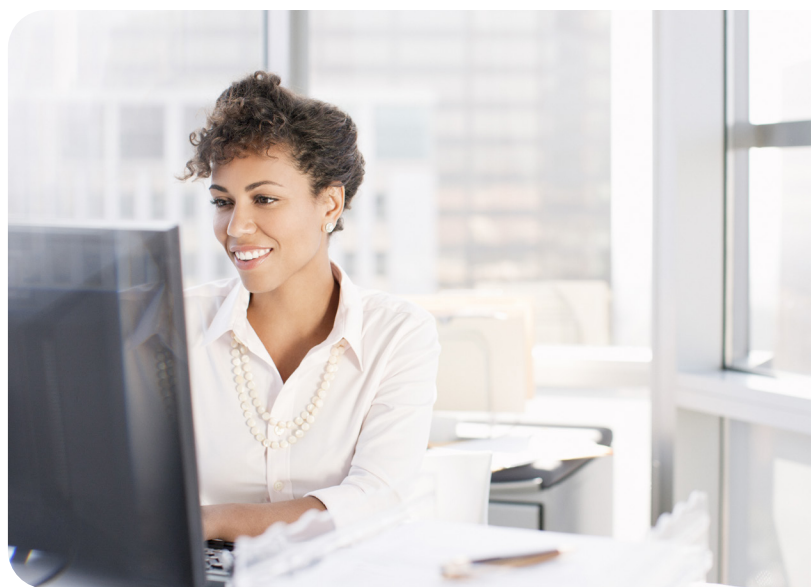
Vizient brings unmatched precision-engineered procure-to-pay (P2P) solutions that eliminate pricing discrepancies and unlock millions in captured savings. The Vizient platform integrates GPO contract intelligence, end-to-end automation and expert-led price management backed by more than 20 years of proven performance. As the only GPO or P2P provider that has ISO 9001 certification, Vizient is a partner whose operational excellence is independently verified and continuously monitored.

Vizient transaction management delivers measurable precision with:

- Up to 100% purchase order automation
- Up to 85% price accuracy
- Real-time three-way price match (purchase order = vendor price = contract price)

Vizient invoice automation transforms the most error-prone workflow with:

- Up to 100% invoice automation using optical character recognition technology
- More than 99% guaranteed accuracy on processed invoices
- Automated price verification before payment, not after



Trust a partner already serving more than 3,000 facilities representing \$5 billion in ecommerce spend. Transform your procurement from a cost center into a strategic financial performance engine.

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facilities



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For more information about Vizient P2P Solutions, contact your Vizient representative.

Vizient, Inc. the nation's largest provider-driven healthcare performance improvement company, provides solutions and services to more than two-thirds of the nation's acute care providers and more than one-third of ambulatory providers. Vizient offers proprietary data and analytics to deliver unique clinical and operational insights and a contract portfolio representing \$156 billion in annual purchasing volume enabling the delivery of cost-effective care. With its acquisition of Kaufman Hall in 2024, Vizient expanded its advisory services to help providers achieve financial, clinical and operational excellence. Headquartered in Irving, Texas, Vizient has offices throughout the United States. Learn more at www.vizientinc.com.