

Consistent access to essential medications with Novaplus Enhanced Supply

Enhanced sourcing program delivers additional inventory of essential medications for acute, life-saving and high impact care

Identification of essential medications

The Vizient® *Essential Medications Review*, updated quarterly, identifies more than 220 acute and chronic care drugs with no alternatives or drugs with limited or less clinically desired alternatives, based on clinical expertise and member input. Vizient prioritizes access to these medications through the **Novaplus Enhanced Supply Program**. More than 40% of these essential medications are accessible through the Novaplus program.

Access additional inventory through Novaplus Enhanced Supply program:

- Production of additional inventory based on aggregated historical purchases
- As purchases of essential meds are made through Novaplus, this increases aggregated historical purchases
- Drives more production of these products; therefore, increasing product inventory for the entire membership

Novaplus Enhanced Supply promotes supply chain resiliency via agreements that deliver transparency and commitment to supply

The Novaplus Enhanced Supply Program is a critical contingency strategy for health systems and hospitals who want to ensure access to essential medications and protection from drug shortages due to either supply disruption or unexpected surge in demand.

Building on the success of Novaplus®, the industry's long-running sourcing solution, this enhanced program delivers additional inventory for essential medications whose absence could threaten a hospital's ability to provide immediate, high-quality patient care. **Based on historical purchases, contracted suppliers provide additional supply of both Novaplus private label and manufacturer-labeled products, supporting the needs of both inpatient and outpatient facilities.**

117

Drugs

474

National Drug
Codes

130M

Additional units

Enhanced supplier partnership with additional transparency and redundancy

- Additional months of inventory of Novaplus private label and manufacturer-labeled products, warehoused by the supplier in U.S.
- Disclosure of raw ingredient sourcing and manufacturing locations
- Ease of access via full-line wholesale distribution, and supplier drop-ship for 340B purchases

Supported by standards of Novaplus – pharmacy program

- Competitive per unit pricing and reliability of Novaplus private label and manufacturer label products
- Additional value based on purchase volume through the Impact Novaplus® Pharmaceutical Standardization Program
- Additional protection and value through failure-to-supply program

Scale of Vizient membership drives more supply for inpatient, outpatient and 340B-eligible facilities

Suppliers of the Novaplus Enhanced Supply Program produce additional inventory of both the Novaplus label and manufacturer label product based on total historical purchases by the Vizient membership. With more than 3,100 hospitals and 95% of academic medical centers, this drives more inventory and flexibility for both contracted and 340B-eligible purchases.

Visibility into purchases and value

Vizient provides visibility into additional units protected for Vizient members, as well as potential opportunity to enhance future inventory through the **Vizient Pharmacy Value Tracker**. This includes visibility into financial gain by the health system from avoiding cost related to self-maintaining additional inventory.

Protection against supply disruption and unexpected surge in demand

During the surge in treatment of COVID-19 patients, a Vizient-contracted supplier delivered 676,000 additional units of the essential drug propofol, which is more than two months of additional supply above average historical purchases. By committing to more production of this drug through Novaplus Enhanced Supply, the supplier was able meet 280% increase in demand of 50ml and 100ml units for Vizient members.

Continued product expansion

Already the portfolio of NDC's has increased more than 110% since the launch of the Novaplus Enhanced Supply program, and growth will continue.

“Because of our Novaplus Enhanced Supply contract for propofol, additional product was stocked in U.S. warehouses and ready to ship to pharmacies when demand increased 280% during the COVID-19 pandemic.”

Mittal Sutaria, vice president contracting and program services at Vizient

With both additional supply and transparency, redundancy is built into this enhanced supplier partnership

Supply chain resiliency and redundancy is created through agreements with suppliers that provide:

- **Convenient access** — These essential products are available through full-line wholesale distribution, as well as direct purchases from the supplier, without the need for additional forms, fees or new commitments. This makes product access faster and easier during times of crisis.
- **Consistent supply** — Because of the additional months of inventory allocated specifically for Vizient member, these pharmacies can access essential products that are often at risk of going in short supply.
- **Continuous value** — By purchasing through the Novaplus Enhanced Supply program, pharmacies also receive the benefit of the industry's longest-run private label program, with the most competitive pricing, and additional value based on purchase volume through the Impact Novaplus Pharmaceutical Standardization Program.



To learn more about the Novaplus Enhanced Supply Program, contact your Vizient pharmacy representative or email pharmacyquestions@vizientinc.com.

As the nation's largest member-driven health care performance improvement company, Vizient provides solutions and services that empower health care providers to deliver high-value care by aligning cost, quality and market performance. With analytics, advisory services and a robust sourcing portfolio, we help members improve patient outcomes and lower costs.