# vizient



## Member-Backed Ventures (MBV) at a glance

Through Vizient's Member-Backed Ventures, members access experts to assist with digital strategy development and investment portfolio insights as well as match-making to solution companies that are already backed and de-risked by other health care providers.

## Let MBV help your organization...



#### Navigate the crowded digital health marketplace

• Access curated industry trends, insights and focus-specific market maps from the provider-backed ecosystem to enable your digital strategies and drive investment objectives.

#### Size and de-risk investment opportunities

- Leverage the MBV team's expertise to scale investment opportunities around technology solutions to enhance core operations and grow alternative revenue sources.
- Connect with the MBV team to source de-risked, provider-backed solutions via Sg2, MBV portfolio relationships, Vizient or the Panda Health Marketplace.

#### Unlock greater value

• Discover investment and joint venture opporunities to grow diversified revenue streams.

### Stay connected



#### Subscribe to the MBV Podcast Channel: VentureSprout

• Access podcasts highlighting healthcare providers and their backed solution companies. Click here to listen to a podcast.



#### Coming soon! LinkedIn VentureSprout Group - A Vizient Endeavor

• The private VentureSprout group provides a forum for leadership teams to tap into the provider-backed ecosystem of digital health to learn, invest, co-develop and procure.



## **Top Provider-Backed Digital Health Solution Companies**

This resource grid identifies the Top 25<sup>†</sup> MBV curated solution companies using digital technology to transform healthcare. Key focus areas include AI Integration, Care Coordination & Management, Service Line Redesign, Workforce and more.

	Focus Areas															
MBV Curated Solution Companies	Al Integration	Care @ Home	Care Coordination & Management	Clinical Trials & Drug Discovery	Consumer Activation	Digital Front Door	Digital Therapeutics	Enterprise Data & IT	Health Equity	Patient Engagement	Payment Innovation	Service Line Redesign	Telehealth & Virtual Care	Workforce	Totals	Key: † Top 25 aggregates provider- backed digital
AppliedVR	•				•					•		•			5	health solution
b.well*					•	•		•	•		•	•	•		8	companies
Big Health							•					•			2	identified by Cl
Brightline								•		•				•	5	Insights and Fierce Healthcare.
Cedar*	•				•	•					•				4	
Commure								•							1	
Eko	•							•				•			3	+ Nist
Exo Imaging										•				•	3	<b>‡</b> Not
Genome Medical			•	•	•		•			•		•	•		7	<ul> <li>representative of full MBV portfolio.</li> <li>* Indicates solution companies accessible via Panda Health Marketplace and MBV portfolio</li> </ul>
GYANT*	•				•					•				•	5	
Hawthorne Effect				•				•		•					3	
Medable								•						•	3	
Medically Home*		•									•				3	
NOCD	•							•				٠			3	
Olive*	•							•						•	3	
Paige	•						•					•			3	
PathAI	•						•					•			3	
Sempre Health			•							•					2	
Socially Determined*	•								٠						2	
Somatus		٠	•												2	
Transcarent								•			•				2	
Ultromics	•						•						•		3	
Vesta Healthcare		٠	٠						٠	•	•		•		6	
Vori Health												٠			1	
Xealth*			٠							•		٠		٠	4	
Totals	10	3	10	3	5	2	5	9	3	9	5	12	4	6	86	