# Vizient Oncology Network (VON)



The Vizient Oncology Network (VON), established in 2020, is a pharmacy aggregation group designed to unite health system oncology practices and clinics. Its primary goal is to drive savings on branded oncology products while improving patient outcomes. VON includes 65 health systems, 12 of which are NCCN-designated cancer centers. The network represents an annual antineoplastic drug spend of approximately **\$10.6 billion**, with **\$5.8 billion** allocated to GPO spend. An Executive Steering Committee, composed of pharmacy leaders from member organizations, provides guidance on initiatives and recommends strategies for VON Member . The mission of the Vizient Oncology Network is to help oncology network Member achieve exceptional value by leveraging collaboration and evidence-based best practices. Driven entirely by its Member , VON's priorities are both unique and dynamic. Our vision is to lead the nation in oncology pharmacy activities and sourcing strategies.



## **Vizient Oncology Network**

Bringing together health system oncology practices and clinics to drive savings and achieve high-quality patient outcomes

#### **Profile overview**

- Inception date: July 2020
- Member health systems: 65
- NCCN member institutions: 12
- Annual antineoplastic drug spend: \$10.6B

#### **Member benefits**

- Access to benchmarking data and performance insights across health systems to enhance clinical, operational, and financial outcomes.
- Facilitated knowledge-sharing to address regulatory challenges, improve practice standards, evaluate services, and explore growth opportunities.
- Increased leverage on drug pricing by aggregating volumes, both within the pharmacy aggregation group and through partnerships with other groups.
- Support with implementation strategies, including stakeholder reporting on cost savings and auditing performance.
- Peer-to-peer collaboration to tackle disease complexity, promote transparency, and provide benchmarking and member cost analysis.

### Pharmacy Aggregation Group highlights

- Role in the Nation's largest member-driven Oncology group
- Participation in cost-savings initiatives with proven results and better clinical outcomes
- Collaboration with like-minded Oncology systems seeking common endpoints
- Sharing pharmacy oncology best-practices through discussion and future in-person/on-site rotating meetings

#### **Supplier benefits**

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the pharmacy aggregation that otherwise may be lost in the day-today priorities of a hospital pharmacy



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### **Vizient Oncology Network**

#### Members

- Allina Health
- Archbold Medical Center
- Aultman Hospital
- Baptist Health Jacksonville
- Beaufort Memorial Hospital
- BJC HealthCare/ Siteman Cancer Center\*
- Corewell Health
- Dana-Farber Cancer Institute\*
- Dartmouth-Hitchcock
- Duke University Health System/ Duke Cancer Institute\*
- East Alabama Medical Center
- Hamilton Medical Center
- Huntsville Hospital Health System
- Intermountain Health
- Jackson Health System
- John Muir Health
- Jupiter Medical Center
- Kootenai Medical Center
- Lifespan
- Lima Memorial Health System
- Marion General
- Mayo Clinic Comprehensive Cancer Center\*
- MD Anderson Cancer Center\*
- Memorial Hermann Health System
- Memorial Sloan Kettering Cancer Center\*
- MultiCare Health System
- Northeast Georgia Health System
- Nuvance Health
- OU Health

\*12 NCCN Member

- Parkview Health
- Phoebe Putney Health System
- Piedmont Healthcare
- Premier Health
- Providence St. Joseph Health
- Reid Health
- Roper St Francis Healthcare
- Roswell Park Comprehensive Cancer Center\*
- Sanford
- Schneck Medical Center
- Self Regional Healthcare
- Sentara Healthcare
- Shannon Health System
- South Georgia Medical Center
- Southeast Georgia Health System
- Southeast Health
- St Elizabeth Healthcare
- St Jude Children's Research Hospital\*
- Sweetwater Hospital Association
- The Christ Hospital
- The Ohio State University Comprehensive Cancer Center\*
- Tidelands Health
- Tift Regional
- UCSF Comprehensive Cancer Center\*
- UofL Health
- United Regional Health Care System
- University of North Carolina Health Care System
- University Of Southern California
- UT Southwestern Comprehensive Cancer Center\*

- UTMB
- UW Medicine
- Valley Health System
- Vandalia Health
- Wellstar Health System
- Willis Knighton Medical Center
- Yale New Haven Health/Yale Cancer Center\*

#### Executive Steering Committee Member Sites

- Dana-Farber Cancer Institute
- Mayo Clinic Comprehensive Cancer Center
- MD Anderson Cancer Center
- Memorial Sloan Kettering Cancer Center
- Roswell Park Comprehensive Cancer Center
- The Ohio State University Comprehensive Cancer Center
- University of North Carolina Health Care System
- University of Southern California
- Yale New Haven Health/Yale Cancer Center



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