

Vizient Oncology Network (VON)

The Vizient Oncology Network (VON) is a pharmacy aggregation group that was established in 2020 to bring together health system oncology practices and clinics to drive savings of branded products and achieve better patient outcomes. VON's membership is comprised of 45 health systems including 11 NCCN cancer centers. VON represents an annual oncology drug spend of approximately \$6 billion, of which \$4 billion is in GPO spend. The VON pharmacy aggregation group is led by an Executive Steering Committee, comprised of member pharmacy leaders to provide direction on initiatives and recommend strategies for the VON members. VON continues to grow and strives to be the leader in oncology pharmacy practice and sourcing strategies by utilizing evidence-based medicine to enhance contracting opportunities and improve patient care.

Vizient Oncology Network

Bringing together health system oncology practices and clinics to drive savings and achieve high-quality patient outcomes

Profile overview

- Inception date: July 2020
- Member health systems: 45
- NCCN member institutions: 11
- Annual oncology drug spend: \$6B

Member benefits

- **Access to benchmarking data and performance** insights across health systems to that drive clinical, operational and financial performance
- **Knowledge-sharing** to help address regulatory and practice issues, service evaluation and growth opportunities
- **Improved leveragability on drug pricing** by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- **Assistance with implementation strategies and stakeholder reporting** on cost savings and auditing performance
- **Peer-to-peer collaboration** to address disease complexity, transparency, benchmarking and member costing

Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the pharmacy aggregation that otherwise may be lost in the day-to-day priorities of a hospital pharmacy

Pharmacy Aggregation Group highlights

- Role in the Nation's largest member-driven Oncology Network
- Participation in cost-savings initiatives with proven results and better clinical outcomes
- Collaboration with like-minded Oncology systems seeking common endpoints
- Sharing pharmacy oncology best-practices through discussion and future in-person/on-site rotating meetings

Contact information

Senior Pharmacy Executive
Lucius Daniel, BS, PharmD
lucius.daniel@vizientinc.com

Lead Project Manager
Pei Jen Lin, PharmD, MS, BCPS
peijen.lin@vizientinc.com

Senior Analyst
Cassandra Stokes
cassandra.stokes@vizientinc.com

Sourcing Executive
Olivia Meyer-Tettambel
olivia.meyer-tettambel@vizientinc.com

Vizient Oncology Network

Bringing together health system oncology practices and clinics to drive savings and achieve high-quality patient outcomes

Members

- Allina Health
- Aultman Hospital
- Baxter Regional Health System
- BJC Healthcare
- Cancer Treatment Centers of America
- The Christ Hospital Health Network
- Community Hospitals and Wellness
- Dartmouth-Hitchcock Health
- Dana-Farber Cancer Institute
- Duke Health Care
- Intermountain Healthcare
- Lifespan
- Lima Memorial Health System
- Marion General Hospital
- MD Anderson Cancer Center
- Memorial Sloan Kettering Cancer Center
- MultiCare Health System
- Parkview Health
- Partners Cooperative

Members

- Premier Health
- Providence St Joseph Health
- Reid Health
- Roswell Park Cancer Institute Corporation
- Sanford Health
- Schneck Medical Center
- Shannon Health
- St. Jude Children's Research Hospital
- The Ohio State University Medical Center
- United Regional Health Care
- University of North Carolina Health Care
- University of San Francisco Medical Center
- University of Southern California
- UT Southwestern
- UW Medicine
- Valley Health System
- Yale New Haven Health System

