



Contents

- About our Pharmacy Vision Awards
- Letter from our Group Senior Vice President
- Pharmacy Vision Award Nomination Process
- Overview of Award Categories
- Criteria for award review and finalist selection
- Benefits to winners

ABOUT OUR PHARMACY VISION AWARDS

Advancing pharmacy practice standards involves new thinking and having eyes on the future.

It requires a higher level of commitment and effort—and deserves recognition. We are proud to launch the annual award nomination process and look forward to sharing how Vizient Pharmacy Program participants successfully leverage program resources. The awards bring to light new practices for a new and expanded vision for pharmacy.

Given the continued expansion of pharmacy services, our award categories recognize an array of practice settings. For our annual award program, we will recognize elevated practice standards in areas including sourcing, dimensions of practice and leadership. The award categories, definitions, qualifications and key metrics follow, along with nomination due dates and details.

LETTER FROM OUR GROUP SENIOR VICE PRESIDENT



Dan Kistner, PharmD

SVP/GM Category Management and Strategic Programs
Vizient, Inc.

Vizient Pharmacy Program Participants,

It is my great honor to announce the launch of our annual Pharmacy Vision Awards to recognize the amazing and inspiring accomplishments, achievements and contributions of you – pharmacy experts and healthcare providers.

As the healthcare system continues to meet ever increasing patient care needs, the contributions and relevance of pharmacy only become more magnified. While securing a stable and high-quality supply of essential medications, pharmacists, pharmacy technicians, and other pharmacy professionals must manage the escalation in expense of high-cost drugs, manage influence of the payor community on practice, and ensure the safe delivery of complex medications. It is this essentialness we wish to recognize and celebrate.

The responsibilities and opportunities of pharmacy contribution and leadership have continued to grow and diversify. As a result, our Vision Awards categories are diverse. We will recognize excellence in traditional areas such as sourcing and clinical pharmacy practice, while also celebrating the contributions pharmacy and pharmacists make in areas such as managed care, public policy and innovation.

The Excellence in Executive Leadership and Strategy award will recognize a leader who possesses the transformational vision required to champion a pharmacy enterprise that aligns clinical outcomes, cost-effective care and business success for their organization.

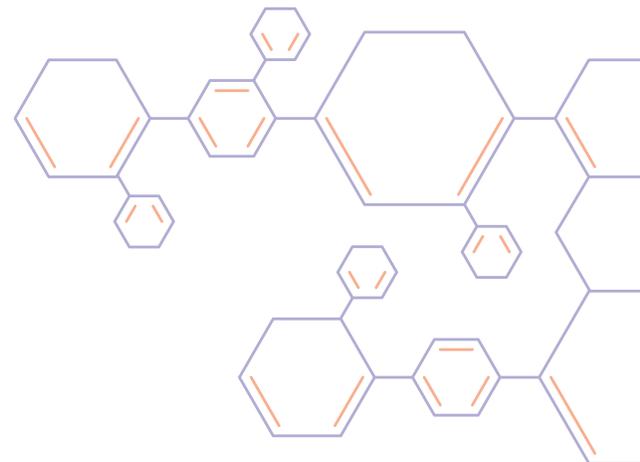
Furthermore, while pharmacists possess unique skills and capabilities critical to the best patient care outcomes, we know other groups — such as technicians, buyers, informatics and analytical specialists, and many others — contribute just as much success at their healthcare organizations. As a result, we are also recognizing the practice and patient care contributions of these professionals.

It is these types of awards that recognize the great work that you, pharmacy leaders and contributors, deliver each and every day. The Vision Awards characterize the contributions and resilience of pharmacy practice in all situations and circumstances.

Finally, I have a request for those reading this announcement. Take a moment to celebrate your accomplishments by documenting your success, the achievements of a coworker within your organization, and/or your organization's pharmacy leader. We know you have endured a great deal, so use this award program to feature that resiliency. You have gone above and beyond consistently. Reflect on that success and let others learn from your example.

Sincerely,

A handwritten signature in black ink that reads "Dan Kistner".



PHARMACY VISION AWARD NOMINATION PROCESS

All Vizient Pharmacy Program participants, Alluma clients and Vizient pharmacy staff that support those organizations may submit a nomination. Multiple projects are accepted, but can only be submitted one time (i.e. One project can be submitted to Clinical, but the same project cannot be submitted also to Innovations, etc.). Members and clients may self-nominate or recommend a provider colleague.

Submit [nominations online](#) April 1 through May 31 at 5 p.m. CT. Once a nomination form is complete, use the submit button and a confirmation box will display to confirm receipt of the nomination.

Once we close the nomination submissions, providers and designated Vizient staff will review the nominations to determine a nominee for each category that best meets or exceeds the award criteria.

For the John Kim Excellence in Strategic Sourcing Award, there are no nominations. All Vizient Pharmacy Program participants are considered in a metrics-based process.

The winners will be announced in September.

For additional inquiries, please contact us at pharmacyquestions@vizientinc.com

OVERVIEW OF AWARD CATEGORIES



DEFINITION: Implemented novel clinical practices to improve patient outcomes and reduce the cost of medication utilization.

QUALIFICATIONS: Vizient group purchasing organization member

KEY METRICS: Describes the results of implemented novel clinical practices to improve patient outcomes, enhance the medication use process, reduce the cost of medication utilization, advance population health objectives, etc.



DEFINITION: Enterprise leader who demonstrates strategic insight, advances leading clinical practices and shows business acumen for the entirety of their organization.

QUALIFICATIONS: Vizient group purchasing organization member

KEY METRICS: Provides qualitative measurement demonstrating superior leadership qualities, both within their organization and in other forums, is actively engaged with their organization's senior leadership to help ensure pharmacy is integral to the overall organizational strategy and contributes innovative strategies and ideas to Vizient and other Vizient Pharmacy Program participants.



DEFINITION: Implemented an innovative approach to challenging patient care and/or operational practice issues in conjunction with other departments or disciplines.

QUALIFICATIONS: Vizient group purchasing organization member

KEY METRICS: Describes the results of the implemented unique or novel approaches to complex patient care and/or operational challenges in conjunction with other departments or disciplines.



DEFINITION: Demonstration of organizational excellence and success through pharmacy leadership and collaboration with other business areas to drive supply chain improvement, quality, and strategic growth.

QUALIFICATIONS: Vizient group purchasing organization member

KEY METRICS: Describes innovative and collaborative success between pharmacy and other business areas to achieve critical organizational advancement in improving supply chain management, quality of patient care, strategic growth, and market competitiveness.



DEFINITION: Employed an innovative approach to improving outcomes and reducing cost to a health system by coordinating clinical activities, pharmacy services and other system resources in support of an insurer or employer health plan.

QUALIFICATIONS: Alluma client

KEY METRICS: States quantifiable outcomes improvement and/or cost savings in the nomination submission.



DEFINITION: Operated above and beyond in their efforts to collaborate across internal teams, with other Vizient provider customers and suppliers on behalf of the Pharmacy Aggregation Groups program.

QUALIFICATIONS: Vizient Pharmacy Aggregation Groups program member

KEY METRICS: Meeting attendance; initiative participation; initiative compliance; time to achievement of market share compliance; record of collaboration with initiative identification, development, and/or implementation to support Pharmacy Aggregation Groups program members.



DEFINITION: Organizations that partnered with Vizient Pharmacy Advisory Solutions to help achieve performance excellence and exceed member expectations (based on statement of work) in one of four categories: clinical, operations, specialty/retail or 340B.

QUALIFICATIONS: Recently or currently conducting Vizient consulting engagement(s)

KEY METRICS: Provides evidence of an improved practice (performance excellence) based on quality and/or financial metrics.



DEFINITION: Applied analytics to drive high quality care and performance improvement in the practice of pharmacy. This award focuses on the creative development or use of analytics applications to provide insights, drive meaningful change and/or business value.

QUALIFICATIONS: Current Pharmacy Analytics subscriber

KEY METRICS: Describes the insights, outcomes, innovation, efficiency and scale of analytics applications.



DEFINITION: Demonstrated a commitment to advocacy and public policy development to increase the impact of pharmacy in improving the quality, cost, safety and/or effectiveness of healthcare.

QUALIFICATIONS: Vizient group purchasing organization member

KEY METRICS: Outlines how its stakeholders consistently contributed to or supported key initiatives in collaboration with the Vizient pharmacy and government relations teams to advance critical practice topics.



DEFINITION: Exhibited high-achieving and consistent contract compliance and participation in various committed and access solutions to maximize contract value and access to support sustainable pharmaceutical supply chain.

QUALIFICATIONS: Vizient Pharmacy Program Participant, Novaplus rebate compliance earned for previous 4 quarters

KEY METRICS: Novaplus compliance, Vizient contract compliance, participation in committed and access programs such as Novaplus Enhanced Supply - Reserve and Pharmacy Aggregation Groups program.



DEFINITION: Exhibited high-achieving and consistent contract compliance. This includes participation in various committed programs, accessed solutions to maximize contract value and support sustainable pharmaceutical supply chain.

QUALIFICATIONS: Vizient group purchasing organization member, Technician, buyers, support staff

KEY METRICS: This individual exemplifies innovative problem solving for critical business needs, new program development contributions, and/or ongoing commitment to the advancement of practice capabilities for all pharmacy professionals.

CRITERIA FOR AWARD REVIEW AND FINALIST SELECTION

Vizient and our provider customers collaborate to review nominations and select finalists. Each award is assigned to a subgroup of Vizient staff members who possess expertise and responsibility for the dimension of practice being recognized. While the size of each group may vary, they generally consist of five to seven individuals.

Once nominations are received, Vizient conducts an initial review of anonymized nominations to ensure submissions meet the minimal qualifications for consideration and are appropriate for the designated award category. Program administrators mask submissions to the Vizient representatives. Vizient determines the top three nominations for each category based on a pre-defined set of criteria evaluating each submission according to the following:

- Originality and innovation of the nomination
- Significance of documented accomplishment(s) to the health system and practice of pharmacy
- The extent to which the accomplishments resulted in improved patient, system, organizational and/or financial outcomes
- The strength of collaboration described within the nomination
- The rigor and methods used to describe the accomplishment
- The quality of the submission

BENEFITS TO WINNERS

Selected winners are invited to attend a reception and trophy presentation. Winning stories are published on the Vizient Pharmacy Vision Awards landing page.



After an initial vetting of the nominations, the anonymized finalists for each of the 10 nominations-based awards are further reviewed by the awards review committee to select the award recipient. The awards review committee uses the same judging criteria as the Vizient representatives. The awards review committee is composed of two volunteer provider customers from each of the following groups:

- Vizient Pharmacy Executive Council
- Vizient Pharmacy Business Council
- Vizient Clinical Pharmacy Advisory Group
- Vizient Oncology Pharmacy Advisory Group
- Vizient Pharmacy Network Professional Development and Workforce Group
- Vizient Pharmacy Technician Committee

For the metrics-based John Kim Excellence in Strategic Sourcing Award, additional internal data and methodology is used to select the finalists and winners.

Upon completion of the selection process, the awards recipients will be disclosed by Vizient award committee members or leadership.

