

# Capital, Facilities and Construction

Advancing spend management by maximizing the impact of every dollar spent

## Working together for differentiated value

Vizient® experts work with hospitals to develop strategic plans that enhance capital, facility and construction spend management. Our solutions deliver the right capabilities at the right time, tailored to your needs and aligned with your goals.

### Leading expertise

Get expert service and support to develop, execute and manage strategic plans with confidence.

### Strategic sourcing

Establish custom contract pricing and performance improvements with custom pricing negotiations.

### Innovative technology platform

Gain efficiencies with technology that allows you to plan, procure, manage and dispose of assets.

### Group Buys

Gain additional price savings, nonprice value and incremental returns across high-value categories and products.

# \$929M

Group Buys savings in 2021

## Dollars saved, plans met and expectations exceeded

Advancing performance by managing spend on healthcare capital, facility and construction projects is critical to long-term success. Our solutions - powered by data, analytics and expertise - help members reduce costs, realize savings and enhance operational efficiencies across the care continuum. Our leading service model brings our experts to your experts, working together to develop sustainable strategies and gain tangible results for your organization.

### Capital equipment planning, procurement and logistics

Improve cost and quality while optimizing the value on capital equipment through strategic sourcing. Access Group Buys for price savings, nonprice value and incremental returns across multiple categories. From project planning to logistics, our experts work alongside your teams on schematic and construction design development, construction administration, procurement, activation and logistics to leverage the best solutions for the greatest results.

### Capital asset management

Move beyond acquisition price with a total cost of ownership approach to achieve higher quality outcomes and lower operating costs. Develop strategic capital plans, cost-effective budgets and workflows tailored to your organization. Optimize equipment use, develop performance criteria and aggregate anticipated spend by initiating standards for efficiency and cost control. Leverage technology, powered by artificial intelligence, to plan, procure, manage and dispose of capital assets. Gain real-time visibility into capital equipment fleet to analyze data based on service line, department, facility or cost center — driving informed decisions and improved asset management.

### Facilities and construction

Drive aggregation of spend and develop standards across your facilities to maximize savings and value. Gain transparency into cost of materials and third-party purchases to increase revenue and create sustainable cost reduction. Complete repair, maintenance, renovation and new construction projects with a single, competitively awarded contract. It all happens when Vizient experts work collaboratively with your design and construction teams, trade partners and suppliers to identify and implement opportunities.

Annual category spend volume

**\$3.4B**  
Medical capital

**\$4.5B**  
Diagnostic imaging

**\$1.6B**  
Facilities and construction



To learn more, contact us at [CFC@vizientinc.com](mailto:CFC@vizientinc.com) or (303) 557-4722.

Vizient, Inc. provides solutions and services that improve the delivery of high-value care by aligning cost, quality and market performance for more than half of the nation's healthcare providers. Vizient provides expertise, analytics, advisory services, and a contract portfolio representing more than \$130 billion in annual member purchasing volume, to improve patient outcomes and lower costs.