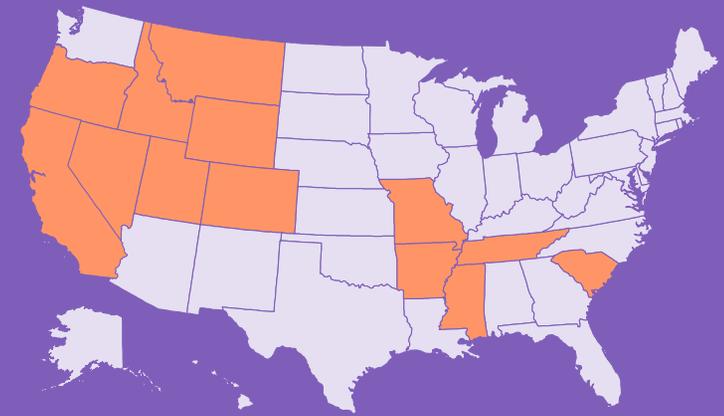


Mountain States Pharmacy Network (Mountain States)



The Mountain States Pharmacy Network currently includes 31 members health systems across 12 states, with an annual drug spend exceeding \$3.5 billion. Collectively, the group represents more than 181 acute care facilities, 34 ambulatory surgery centers, 5 long-term care facilities, 31 oncology/infusion centers, 61 retail pharmacies, and numerous physician specialty clinics.

The network was established to build long-term, collaborative partnerships among pharmacy leaders, strengthen health-system pharmacy practice through knowledge sharing, and implement formulary strategies that enhance access to high-quality, cost-effective pharmaceutical care without compromising outcomes. Members have agreed to operate as a single “virtual” IDN, aggregating their purchasing volume and directing market share to strategic suppliers that provide differentiated value. Through standardization and utilization, members have accelerated the benefit of pharmacy aggregation and enhanced contracts. In 2001, Mountain States became the first Vizient region to standardize to a single pharmacy distributor.

Members embrace a “pay it forward” philosophy, recognizing that while individual initiatives may not benefit every organization equally in the short term, all members realize maximum value over time. They understand that upfront commitments are critical, but sustained performance ultimately matters most.

Mountain States Pharmacy Network

Profile overview

- Inception date: **April 2008**
- Member count: **31**
- Member hospitals: **186**
- Most recent annual drug spend: **\$3.5B** (excludes Direct Purchases)
- Value since inception: **\$879M cumulative**

Member benefits

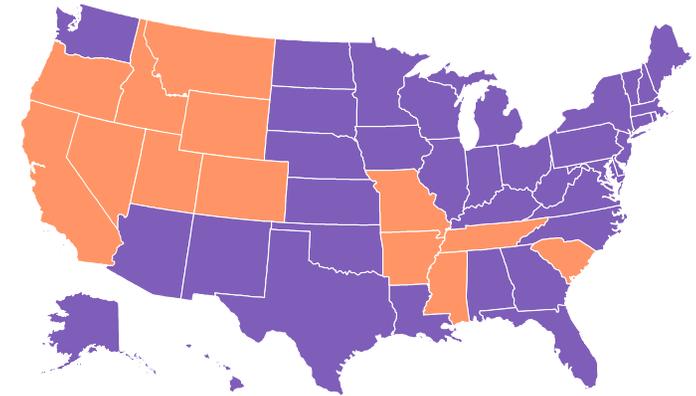
- Analytics and benchmarking to help identify and assess contract maximization, standardization, and utilization opportunities across the care continuum
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders
- Implementation strategy, tools and support to enhance speed to value
- Sharing of “best practices”, evidenced-based guidelines and peer-reviewed clinical studies
- Super-tier, super-network savings for all participating members regardless of size
- Leverages the size of the pharmacy aggregation group and establishes relationships with the GPO, suppliers, distributors, and members to minimize the impact of drug shortages

Supplier benefits

- Pharmacy Aggregation Group Director offers a single point of contact to speed implementation and facilitate communication
- Single point contracting – custom contracting specialist and legal support
- Contract aggregation and sales volume/market-share maximization
- Demand forecasting
- Market management – ensures contract price loads are accurate and product is available at the distribution center to meet member needs
- Subject matter expertise – can effectively respond to questions pertaining to on-label and off-label indications
- Pharmacy aggregation group has a proven ability to drive compliance through peer-to-peer communication, pharmacy leadership commitment and executive suite support

Pharmacy Aggregation Group highlights

- In 2001, Mountain States Pharmacy Network was the first VHA region to standardize to one pharmacy distributor across a diverse, seven state region
- Pharmacy aggregation group members have embraced a “pay it forward” philosophy with the understanding that not every member will benefit equally from each initiative, but ALL will benefit maximally over time
- Pharmacy aggregation group members know their upfront commitment is important, but their actual performance matters most



Contact Information

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Lead Project Manager
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Mountain States Pharmacy Network

Members

Arkansas

- Baptist Memorial Health Care Corporation- NEA Baptist Memorial Hospital
- Baptist Memorial Hospital Arkansas Methodist

California

- Sharp Healthcare
 - Sharp Chula Vista Medical Center
 - Sharp Coronado Hospital
 - Sharp Grossmont Hospital
 - Mary Birch Hospital for Women & Newborns (San Diego)
 - Sharp McDonald Center (San Diego)
 - Sharp Memorial Hospital (San Diego)
 - Sharp Mesa Vista Hospital

Colorado

- Boulder Community Health
 - Foothills Hospital
 - Boulder Community Hospital
- Craig Hospital (Englewood)
- Grand River Hospital District (Rifle)
- Gunnison Valley Hospital
- San Luis Valley Health
 - Conejos County Hospital (La Jara)
 - San Luis Valley Regional Medical Center (Alamosa)
- Intermountain Health
 - Good Samaritan Comprehensive Cancer Center
 - Good Samaritan Medical Center (Lafayette)
 - Lutheran Medical Center (Wheat Ridge)
 - Platte Valley Medical Center (Brighton)
 - Saint Joseph Hospital (Denver)
 - SCL Health Community Hospital
 - o Northglenn
 - o Southwest
 - St. Mary's Medical Center (Grand Junction)
 - West Pines Behavioral Health (Wheat Ridge)
- Vail Health
 - Shaw Cancer Center
 - o Edwards
 - o Dillion
 - Vail Health Hospital

Idaho

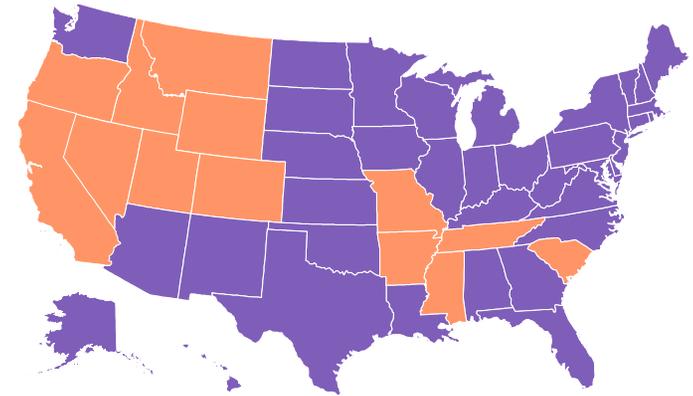
- Bonner General Hospital (Sandpoint)
- Minidoka Memorial Hospital (Rupert)
- Intermountain Health
 - Cassia Regional Medical Center

Mississippi

- Baptist Memorial Health Care Corporation
 - Mississippi Baptist Medical Center
 - Baptist Medical Center Attala
 - Baptist Medical Center Leake
 - Baptist Medical Center Yazoo
 - Baptist Memorial Hospital Booneville
 - Baptist Memorial Hospital Calhoun
 - Baptist Memorial Hospital DeSoto
 - Baptist Memorial Hospital Golden Triangle
 - Baptist Memorial Hospital North Mississippi
 - Baptist Memorial Hospital Union County
 - Baptist Memorial Hospital Oktibbeha County

Missouri

- St Lukes Hospital (Chesterfield)



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Mountain States Pharmacy Network

Members

Montana

- Benefis Health System
 - Benefis East Campus (Great Falls)
 - Benefis West Campus (Great Falls)
 - Benefis Teton Medical Center (Chouteau)
 - Missouri River Medical Center (Fort Benton)
- Bozeman Health
 - Bozeman Health Deaconess Hospital
 - Bozeman Health Big Sky Medical Center
- Northern Montana Hospital (Havre)
- Intermountain Health
 - Holy Rosary Healthcare (Miles City)
 - St. James Healthcare (Butte)
 - St. Vincent Healthcare (Billings)
- Sidney Health Center
- St Luke Community Hospital (Ronan)
- St. Peter's Hospital (Helena)

Nevada

- Nevada Rural Hospital Partners
 - Battle Mountain General Hospital
 - Boulder City Hospital
 - Grover C Dils Medical Center
 - William Bee Ririe Hospital
 - Mount Grant General Hospital
 - Pershing General Hospital
 - South Lyon Medical Center

Oregon

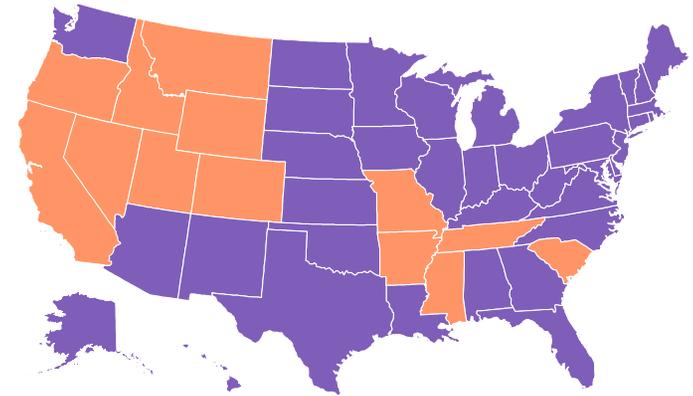
- Asante
 - Asante Ashland Community Hospital
 - Dubs Cancer Center
 - Rogue Regional Medical Center
 - Three Rivers Medical Center
- Bay Area Health Hospital
- Good Shepherd Medical Center
- Harney District Hospital
- Legacy Health
 - Legacy Cancer Institute
 - Legacy Emanuel Medical Center
 - Legacy Good Samaritan Hospital
 - Legacy Meridian Park Hospital
 - Legacy Mount Hood Medical Center
 - Legacy Salmon Creek Hospital
 - Silverton Health
 - Unity Center for Behavioral Health
- Sky Lakes Medical Center
 - St. Charles Health System, Inc.
 - St. Charles Medical Center (Bend)
 - St. Charles Medical Center (Madras)
 - St. Charles Medical Center (Prineville)
 - St. Charles Medical Center (Redmond)

South Carolina

- Spartanburg Regional Health
 - Cherokee Medical Center
 - Pelham Medical Center
 - Spartanburg Hospital for Restorative Care
 - Spartanburg Medical Center
 - Spartanburg Medical
 - Mary Black Campus
 - Union Medical Center
 - Gibbs Cancer Center – Pelham

Tennessee

- Baptist Memorial Health Care Corporation
 - Baptist Memorial Hospital - Collierville
 - Baptist Memorial Hospital - Huntingdon
 - Baptist Memorial Hospital - Memphis
 - Baptist Memorial Hospital - Tipton
 - Baptist Memorial Hospital - Union City
 - Baptist Memorial Hospital for Women (Memphis)
 - Baptist Memorial Rehabilitation Hospital (Germantown)
 - Baptist Memorial Restorative Care Hospital (Memphis)



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Mountain States Pharmacy Network

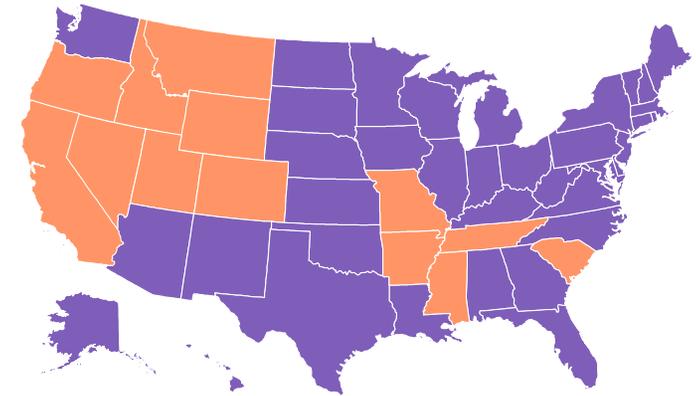
Members

Utah

- Intermountain Health
 - Alta View Hospital
 - American Fork Hospital
 - Bear River Valley Hospital
 - Cedar City Hospital
 - Delta Community Medical Center
 - Fillmore Community Medical Center
 - Garfield Memorial Hospital and Clinics
 - Heber Valley Medical Center
 - Intermountain Medical Center
 - Intermountain Primary Childrens Hospital - Wasatch Canyons
 - Layton Hospital
 - LDS Hospital
 - Logan Regional Hospital
 - McKay-Dee Hospital Center
 - McKay-Dee Stewart Rehabilitation Center - Ogden
 - Orem Community Hospital
 - Park City Medical Center
 - Primary Childrens Layton
 - Primary Childrens Lehi Hospital
 - Primary Childrens Medical Center
 - Primary Childrens Rehabilitation Hospital - Riverton
 - Riverton Hospital
 - Sanpete Valley Hospital
 - Sevier Valley Hospital
 - Spanish Fork Hospital
 - St George Regional Hospital
 - The Orthopedic Specialty Hospital
 - Utah Valley Regional Medical Center

Wyoming

- Campbell County Health
- Cheyenne Regional Medical Center
- Sheridan Memorial Hospital



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