



Q1 2025 METRICS

Physician Flash Report

*Based on Data From More Than 200,000 Employed Physicians and
Advanced Practice Providers In More Than 100 Specialties*

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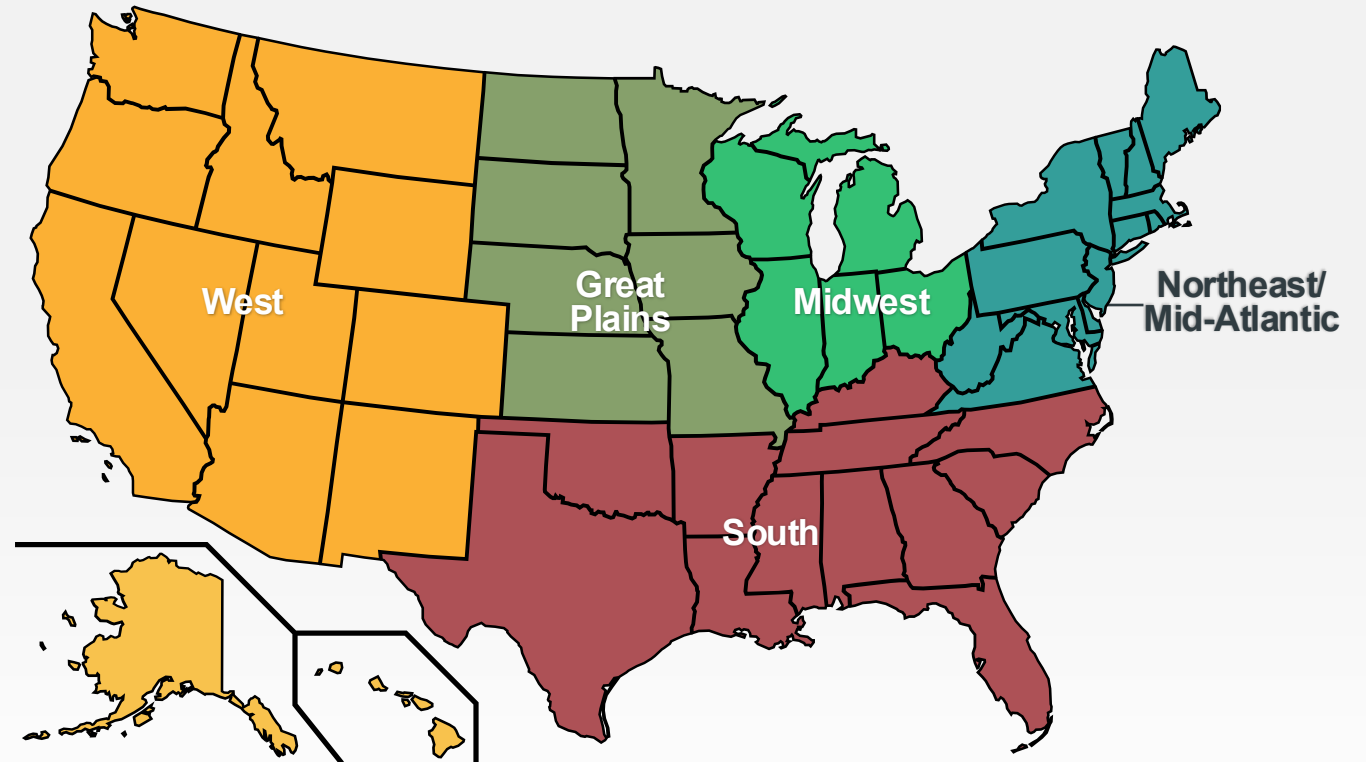
About the Data

The *Physician Flash Report* uses actual data over the last three years sampled on a recurring monthly basis from Strata Decision Technology.

This report is based on data from more than 200,000 employed providers—physicians and advanced practice providers (APPs)—from more than 100 different specialties. The sample includes physician data from across the United States from a range of practices, from small medical groups to neurosurgeons, and from single physician practices to large academic physician groups. Advanced statistical techniques are used to standardize data, identify and handle outliers, and ensure statistical soundness prior to inclusion in the report.

The report's methodology has been updated to allow for better comparison against benchmarks. The change is from annualized quarterly figures to rolling 12-month figures, and differences in metrics over time expressed as the median change rather than change in median.

Map of Regions



About the Data *(continued)*

General Statistical Term:

Median: The value that divides the dataset in half, the middle value.

Measure Definitions:

Investment/Subsidy per Provider FTE: Subsidies represent net patient service revenue minus total expense. Subsidies are divided by provider FTEs.

Investment/Subsidy per Physician FTE: Subsidies represent net patient service revenue minus total expense. Subsidies are divided by physician FTEs.

APP Percent of Total Provider FTE: Total APP FTEs divided by total provider FTEs.

Net Patient Revenue per Provider FTE: Net patient revenue divided by provider FTEs.

Net Patient Revenue per Provider wRVU: Net patient revenue divided by provider Work RVUs.

Provider wRVU per FTE: Provider Work RVUs divided by provider FTEs.

Physician wRVU per FTE: Physician Work RVUs divided by physician FTEs.

Total Expense per Provider FTE: Total expense divided by provider FTEs.

Labor Percent of Total Expense: Total labor expense divided by total expense. Total labor includes salary and benefits for physicians, APPs and staff.

Provider Compensation per FTE: Total actual provider compensation paid for the period divided by provider FTEs; does not account for accrued provider incentives.

Physician Compensation per FTE: Total actual physician compensation paid for the period divided by physician FTEs; does not account for accrued physician incentives.

Provider Compensation per wRVU: Total actual provider compensation paid for the period divided by provider Work RVUs.

Support Staff per 10k Provider wRVUs: Support Staff FTEs divided by 10,000 provider Work RVUs. Support Staff includes front office and clinical support staff.

[Click here for more information on the *Physician Flash Report* metrics.](#)

Key Takeaways

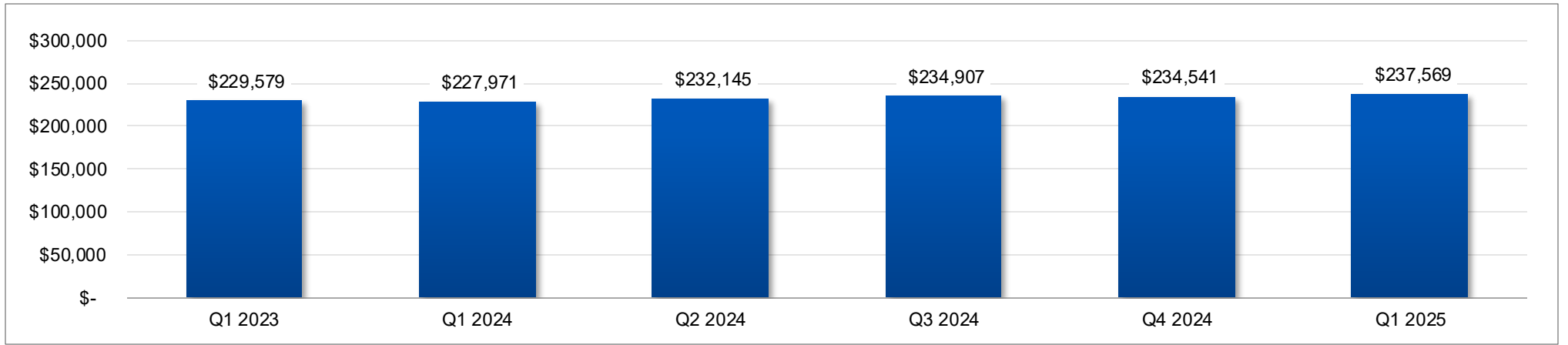
- **Two out of five providers in physician practices are advanced practice providers (APPs).** The gap between APPs and physicians continues to close and is driven primarily by surgical and primary care.
- **Subsidies for surgical specialties continue to grow.** Physician practices must carefully consider site of service, which impacts revenue and margin.
- **Provider compensation is growing slowly.** Physician practices should consider retention strategies to keep talent in today's highly competitive marketplace for physicians and clinicians.

Key Performance Metrics Summary

Key Performance Metrics (Median)	Q1 2025	Change from Q1 2024 to Q1 2025	Q1 2024	Change from Q1 2023 to Q1 2025	Q1 2023
Margin					
Investment/Subsidy per Provider	\$ 237,569	4%	\$ 227,971	3%	\$ 229,579
Investment/Subsidy per Physician	\$ 312,528	6%	\$ 294,961	6%	\$ 294,046
APP Percent of Total Provider FTE	40.6%	1.7%	38.8%	4.0%	36.5%
Revenue					
Net Patient Revenue per Provider FTE	\$ 403,733	5%	\$ 383,881	7%	\$ 376,926
Net Patient Revenue per Provider wRVU	\$ 76.57	-1%	\$ 77.06	-2%	\$ 78.40
Provider wRVU per FTE	4,983	5%	4,755	8%	4,598
Physician wRVU per FTE	6,335	6%	5,978	10%	5,772
Expense					
Total Direct Expense per Provider FTE	\$ 653,094	5%	\$ 620,729	7%	\$ 611,340
Labor Percent of Total Expense	84.0%	0.0%	83.9%	0.3%	83.6%
Provider Compensation per FTE	\$ 309,786	3%	\$ 301,426	6%	\$ 291,869
Physician Compensation per FTE	\$ 375,138	3%	\$ 364,319	7%	\$ 351,295
Provider Compensation per wRVU	\$ 62.83	-1%	\$ 63.24	0%	\$ 63.14
Support Staff per 10k Provider wRVUs	3.00	-4%	3.13	-7%	3.23

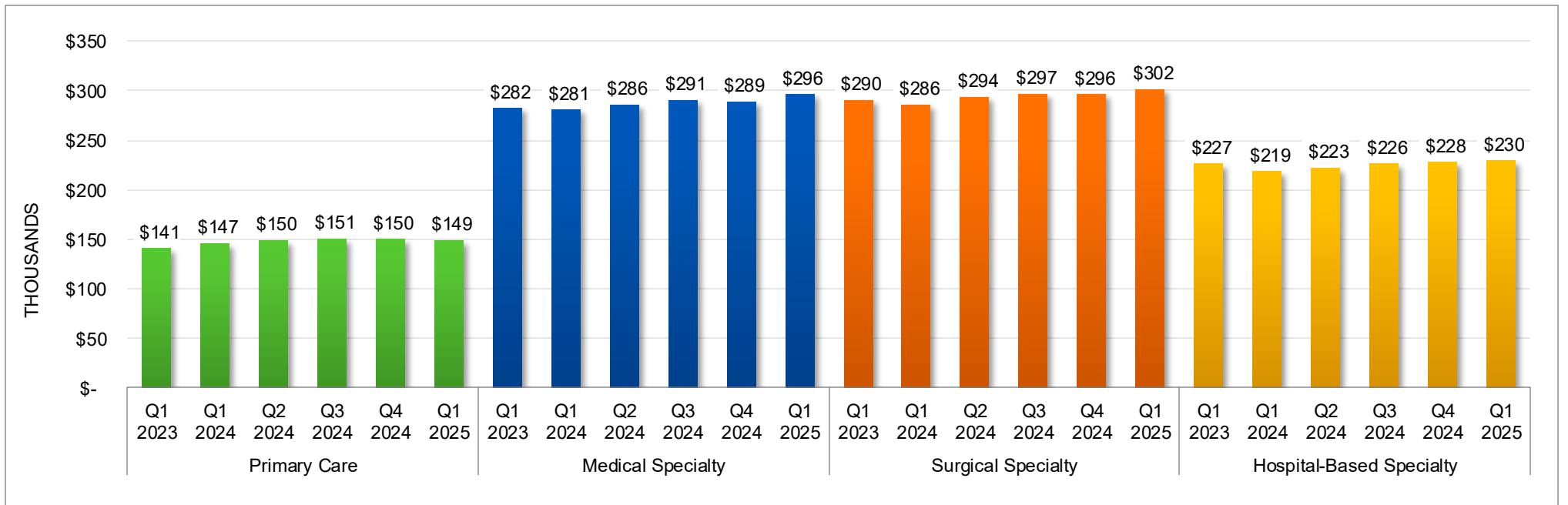
Margins

Median Subsidy (Loss) per Provider FTE



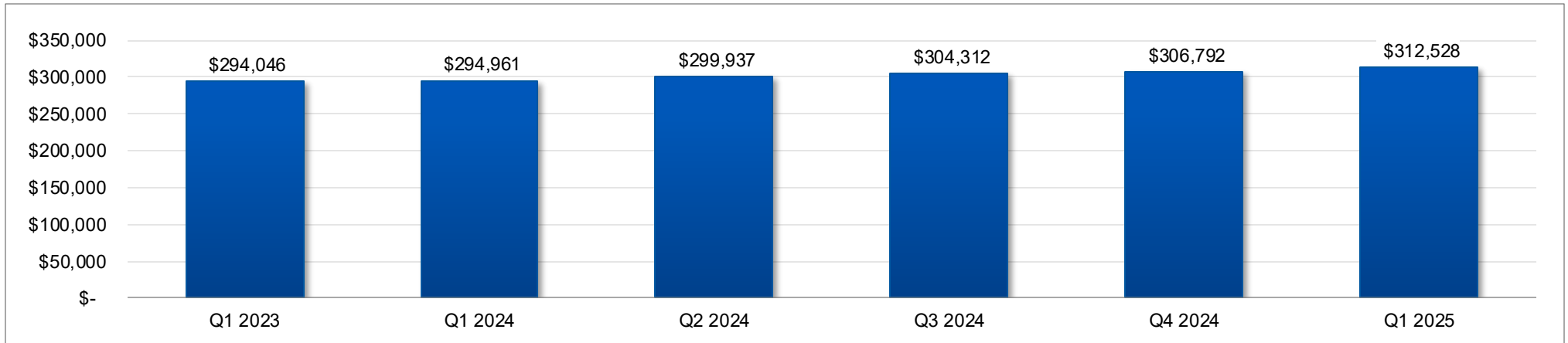
Kaufman Hall, *Physician Flash Report* (Q1 2025 Metrics)

Median Subsidy (Loss) per Provider FTE by Specialty Cohort



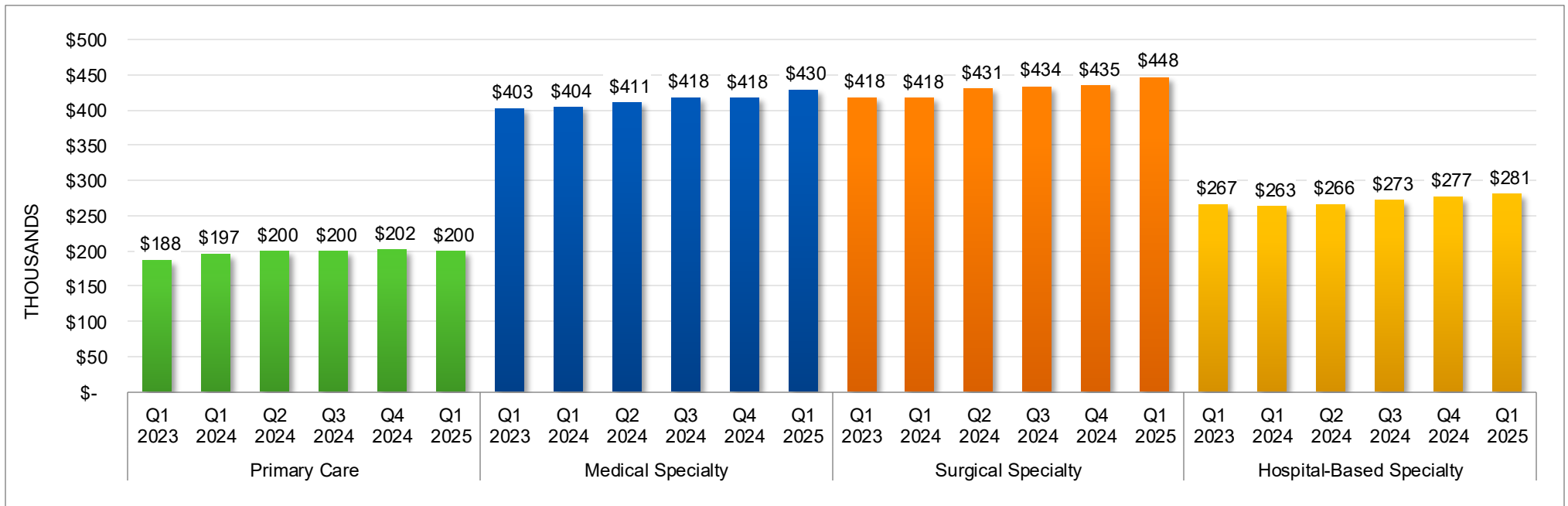
Kaufman Hall, *Physician Flash Report* (Q1 2025 Metrics)

Median Subsidy (Loss) per Physician FTE



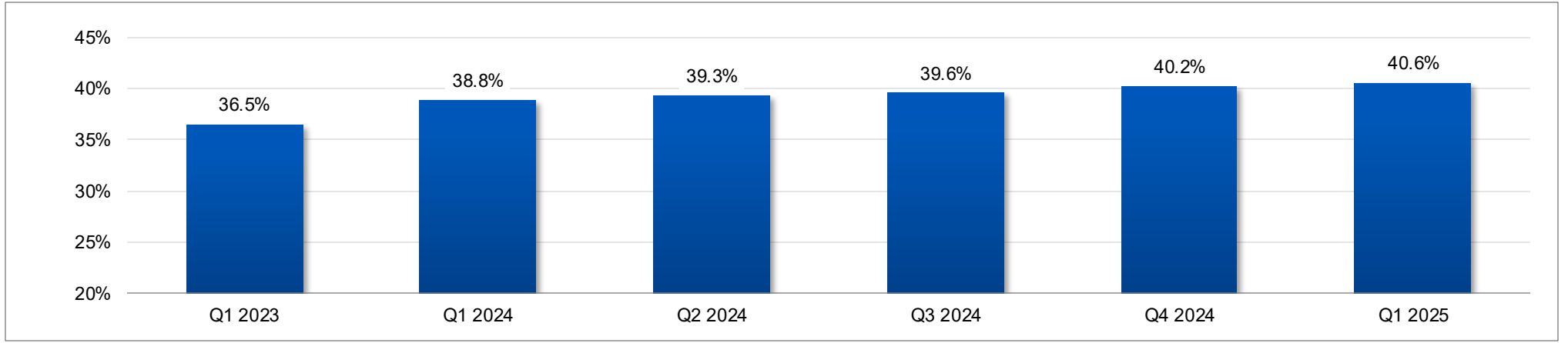
Kaufman Hall, *Physician Flash Report* (Q1 2025 Metrics)

Median Subsidy (Loss) per Physician FTE by Specialty Cohort



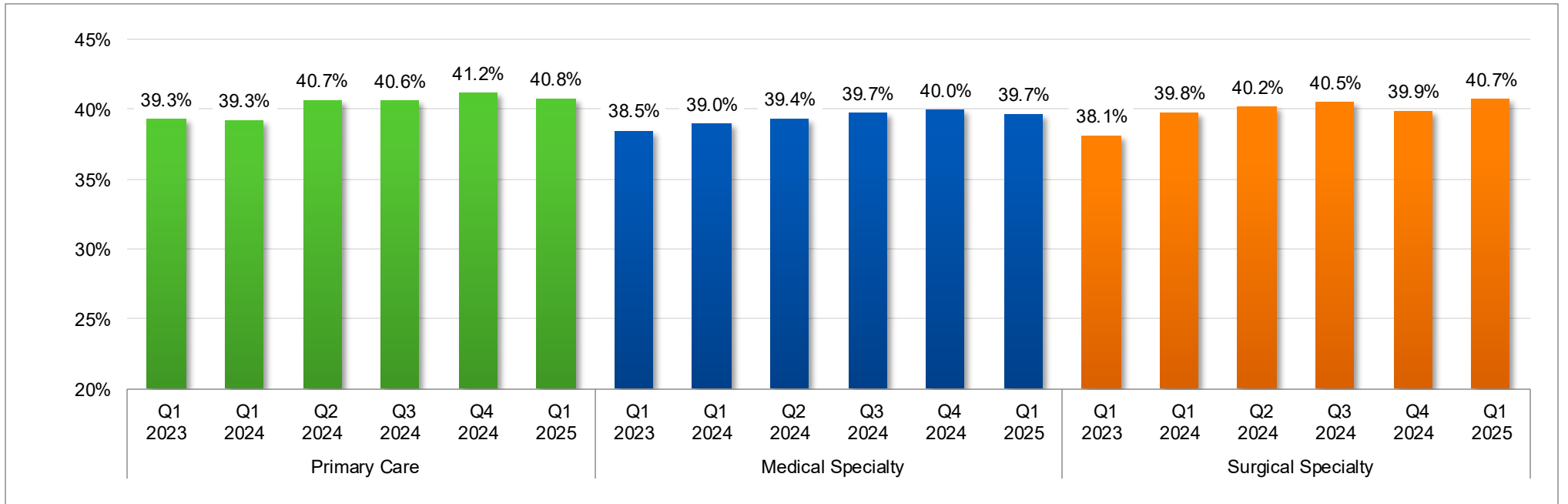
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Median APP Percent of Total Provider FTEs



Kaufman Hall, *Physician Flash Report* (Q1 2025 Metrics)

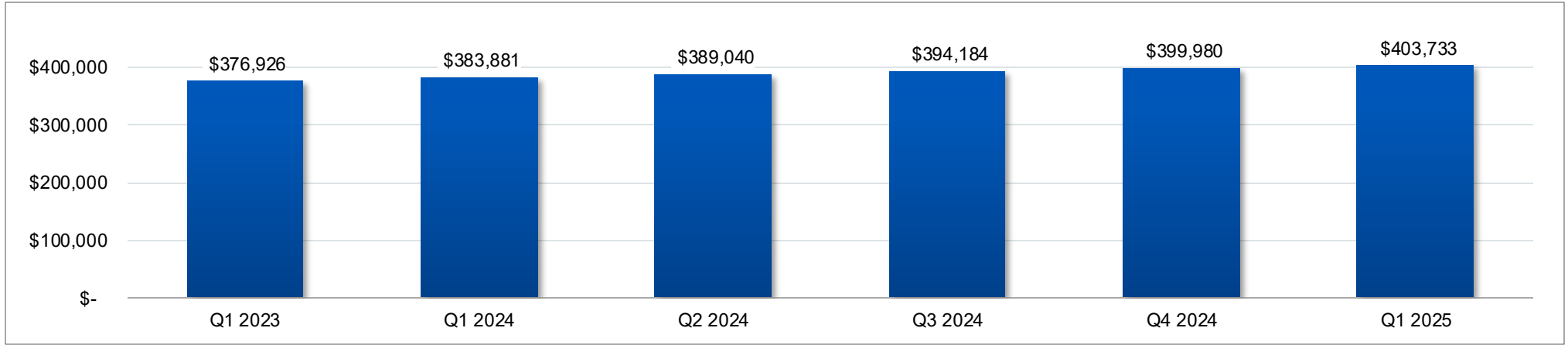
Median APP Percent of Total Provider FTEs by Specialty Cohort



Kaufman Hall, *Physician Flash Report* (Q1 2025 Metrics)

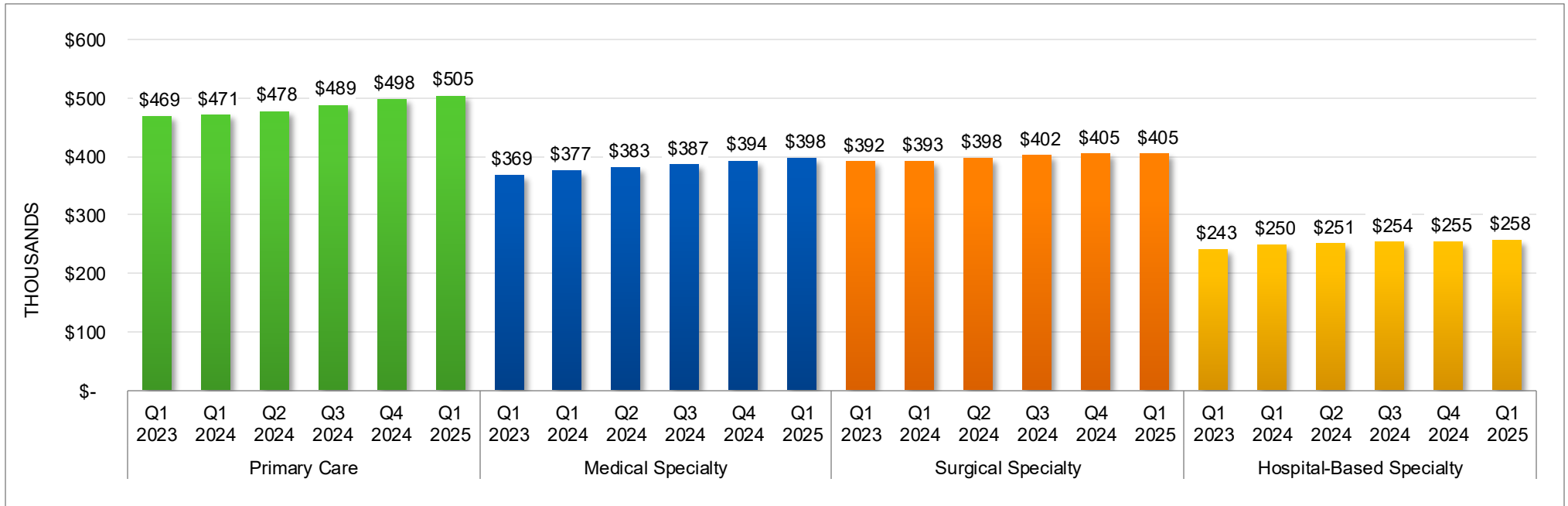
Revenues

Median Net Patient Revenue per Provider FTE



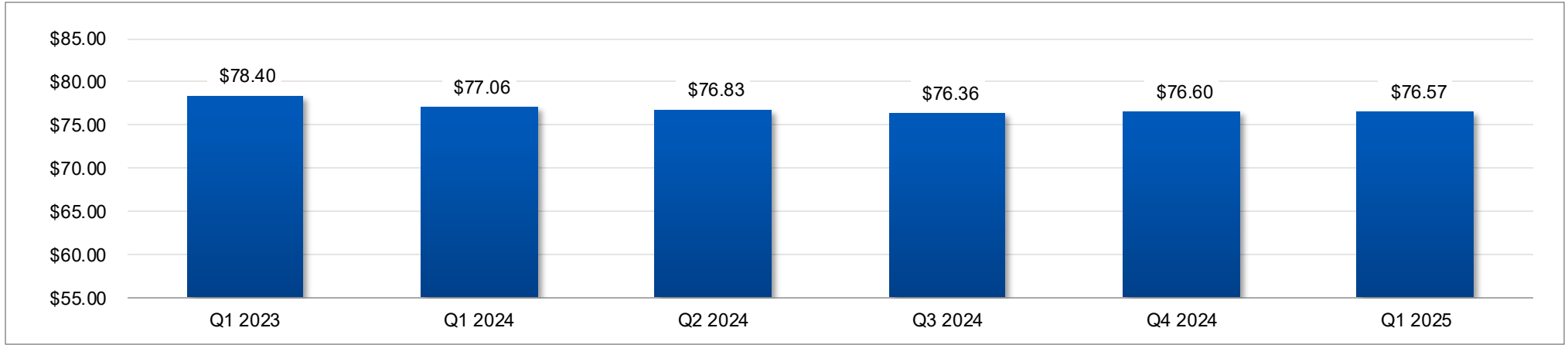
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Median Net Patient Revenue per Provider FTE by Specialty Cohort



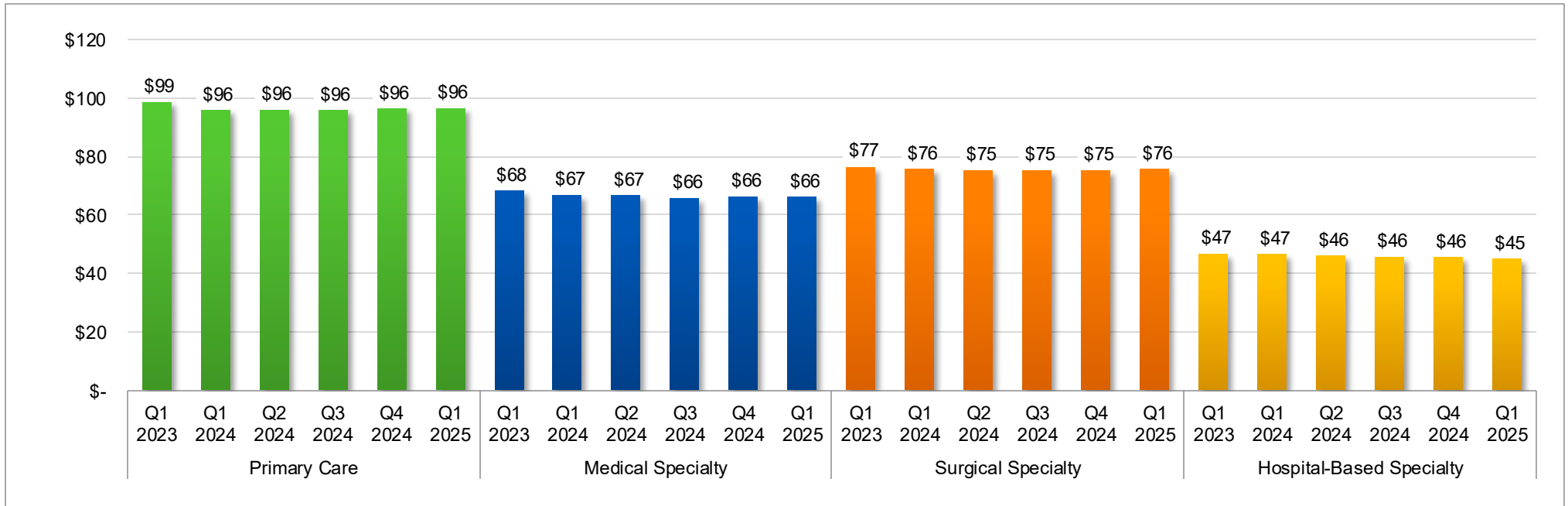
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Median Net Patient Revenue per Provider wRVU



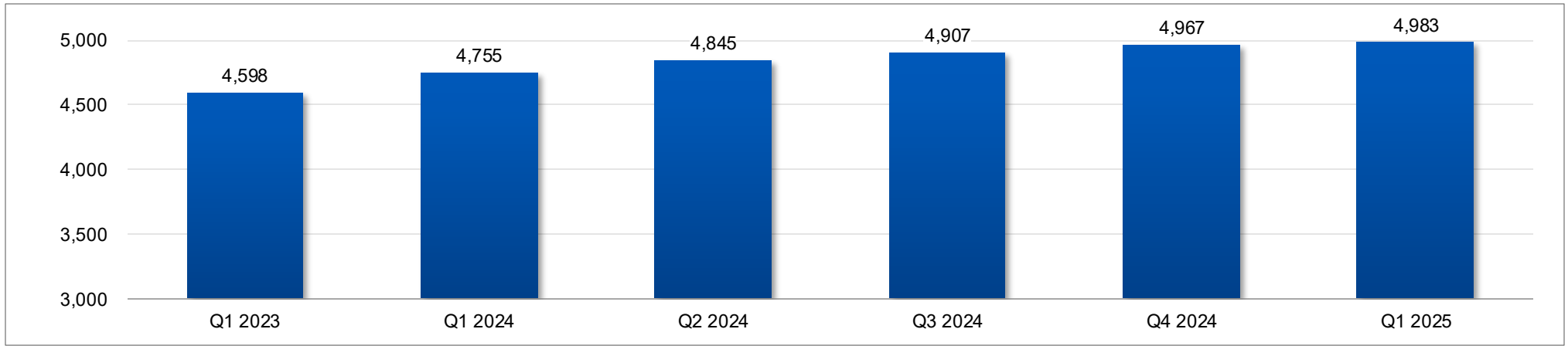
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Median Net Patient Revenue per Provider wRVU by Specialty Cohort



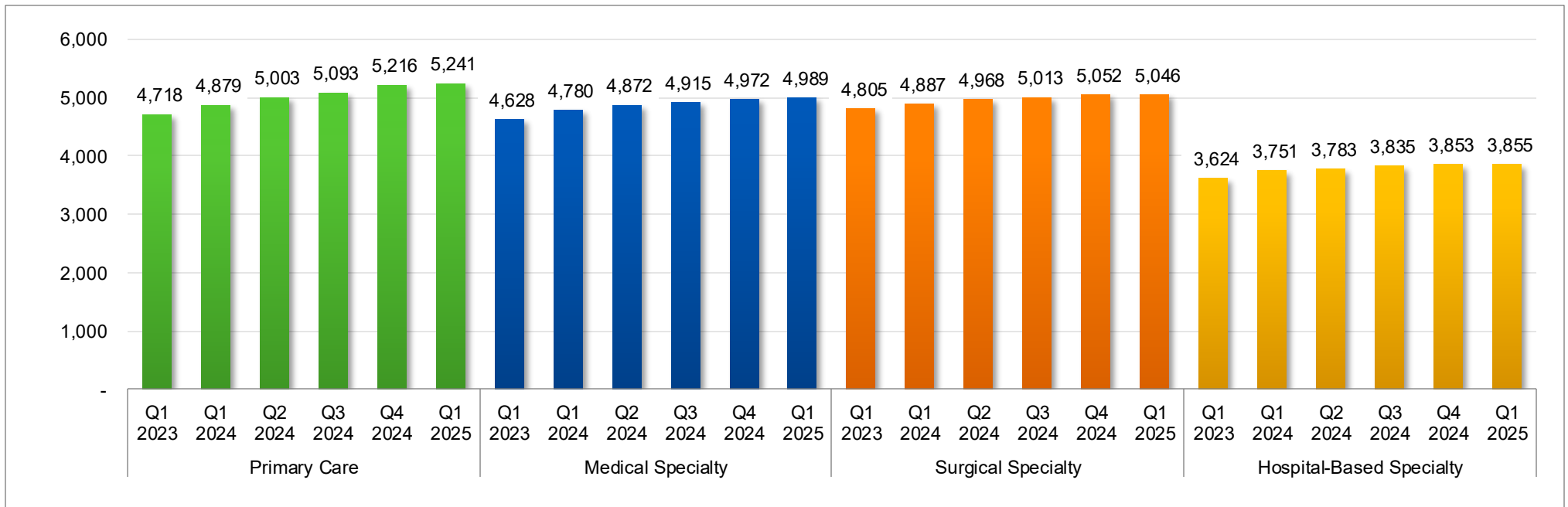
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Median Provider wRVUs per Provider FTE



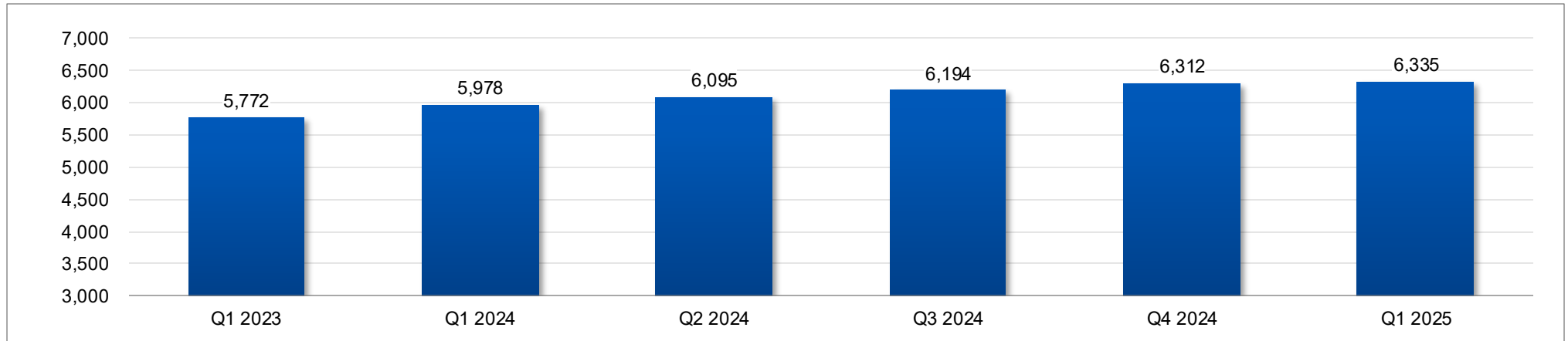
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Median Provider wRVUs per Provider FTE by Specialty Cohort



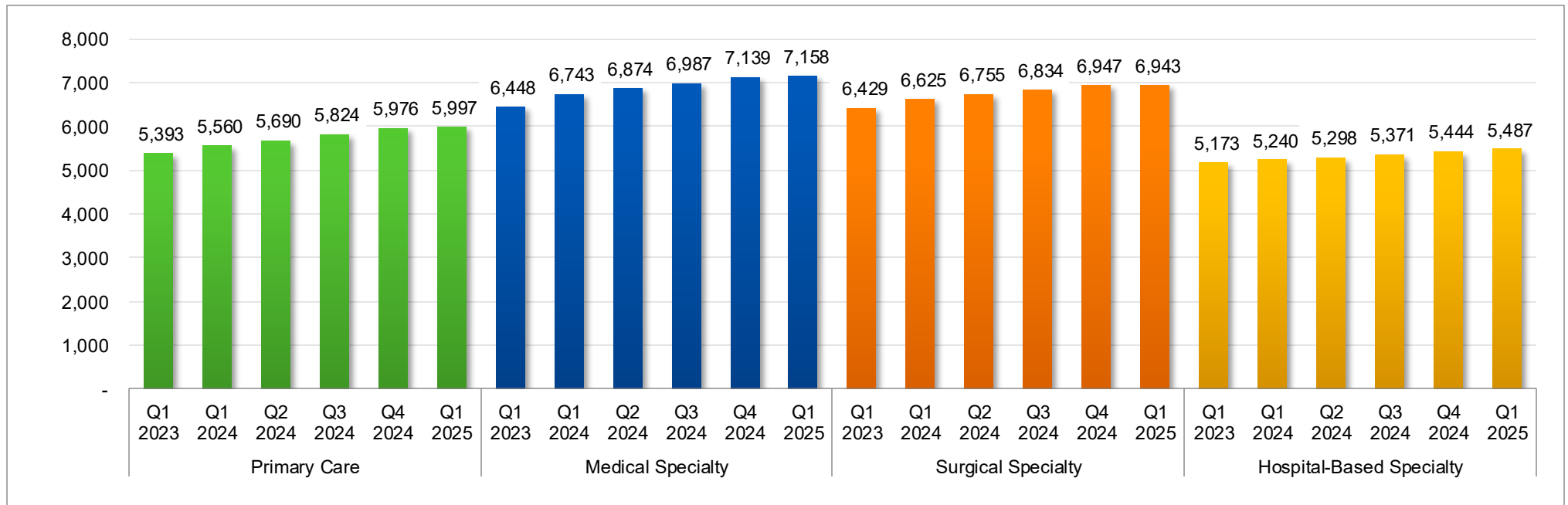
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Median Physician wRVUs per Physician FTE



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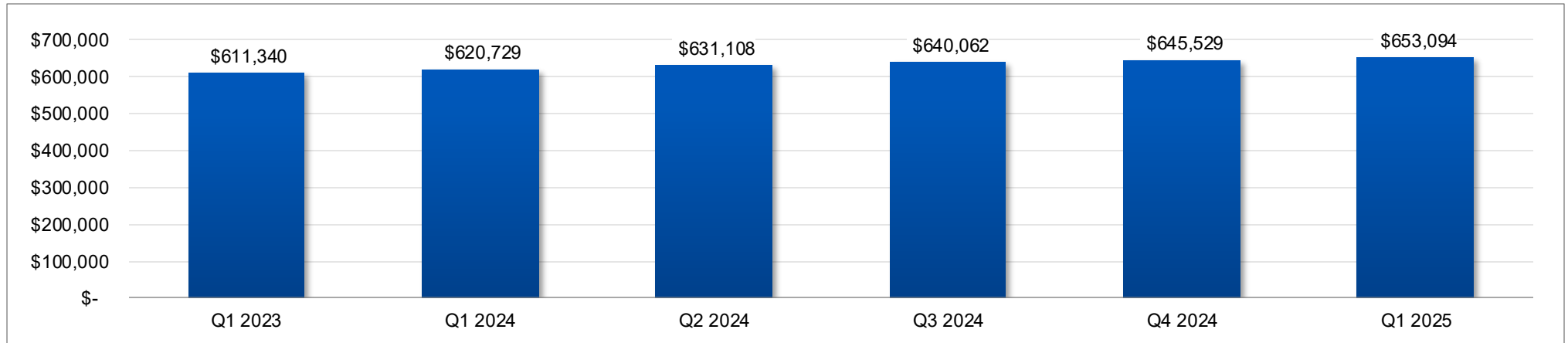
Median Physician wRVUs per Physician FTE by Specialty Cohort



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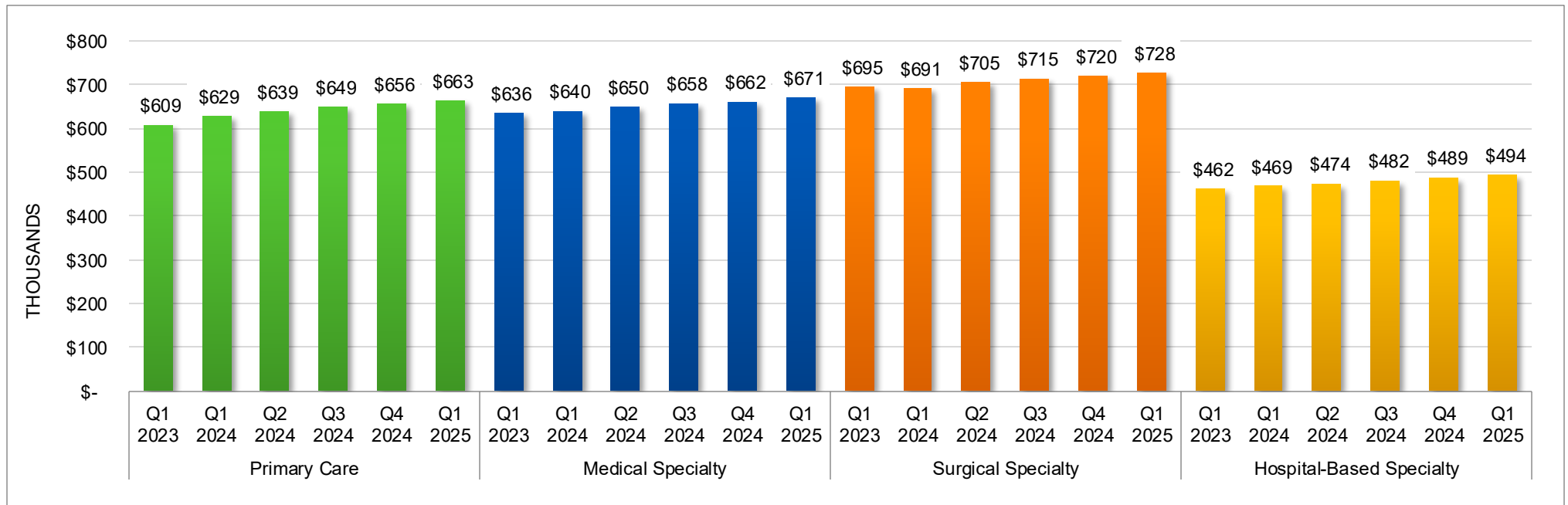
Expenses

Median Total Expense per Provider FTE



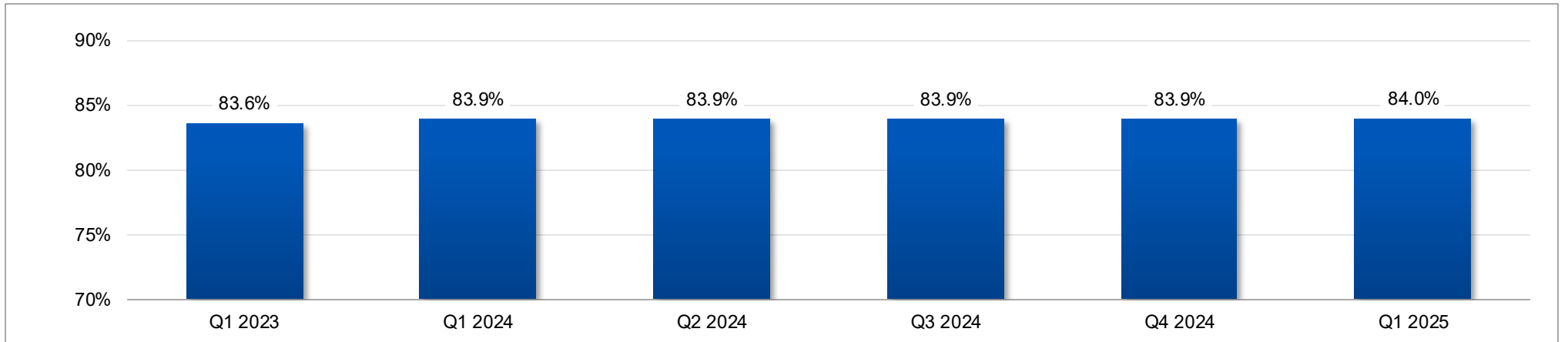
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Median Total Expense per Provider FTE by Specialty Cohort



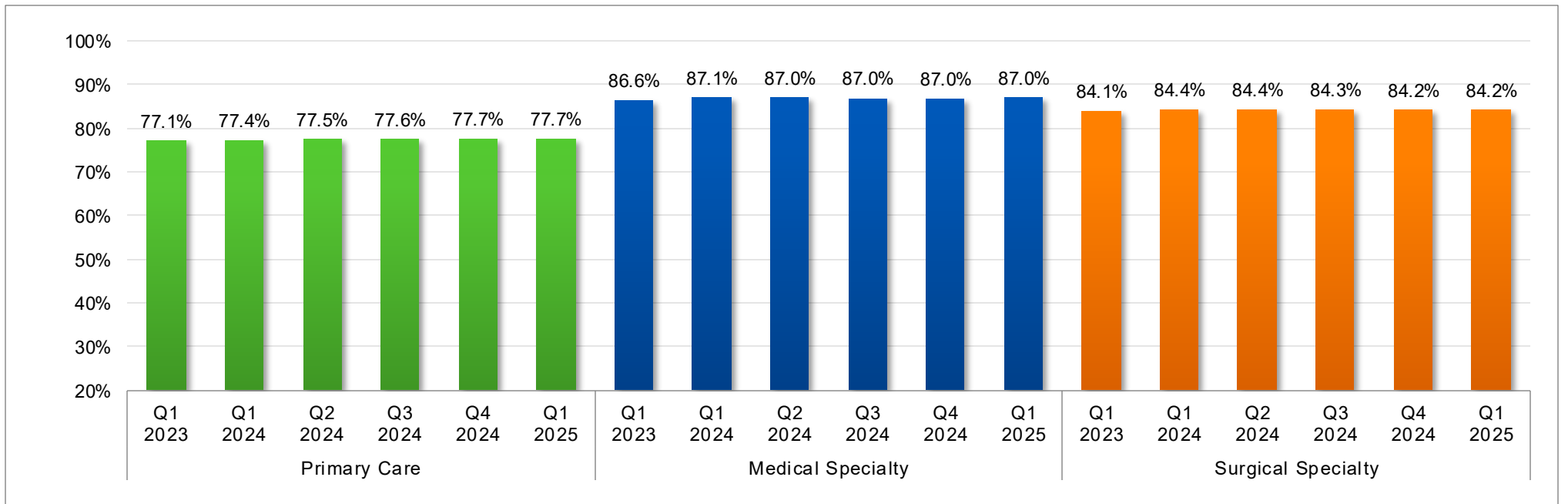
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Median Labor as Percent of Total Expense



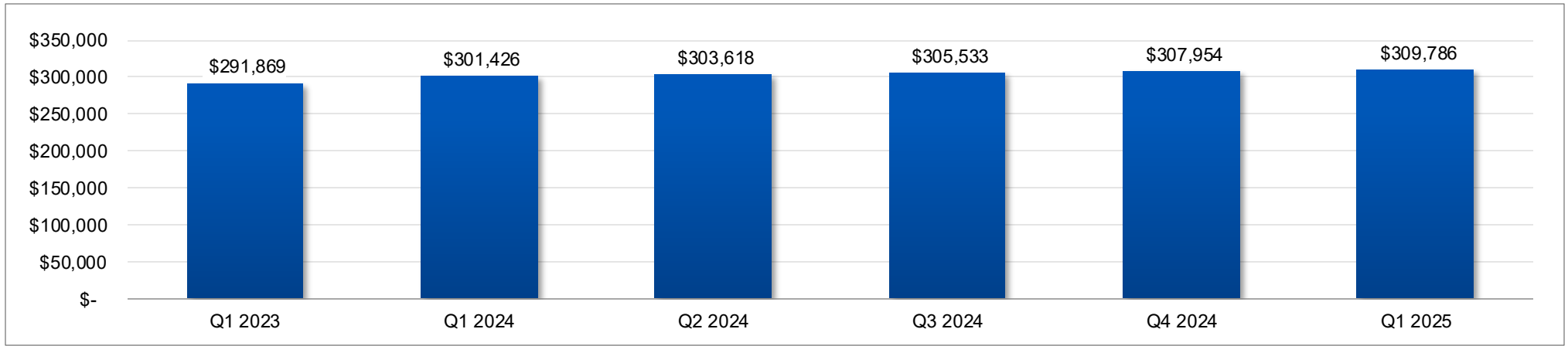
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Median Labor as Percent of Total Expense by Specialty Cohort



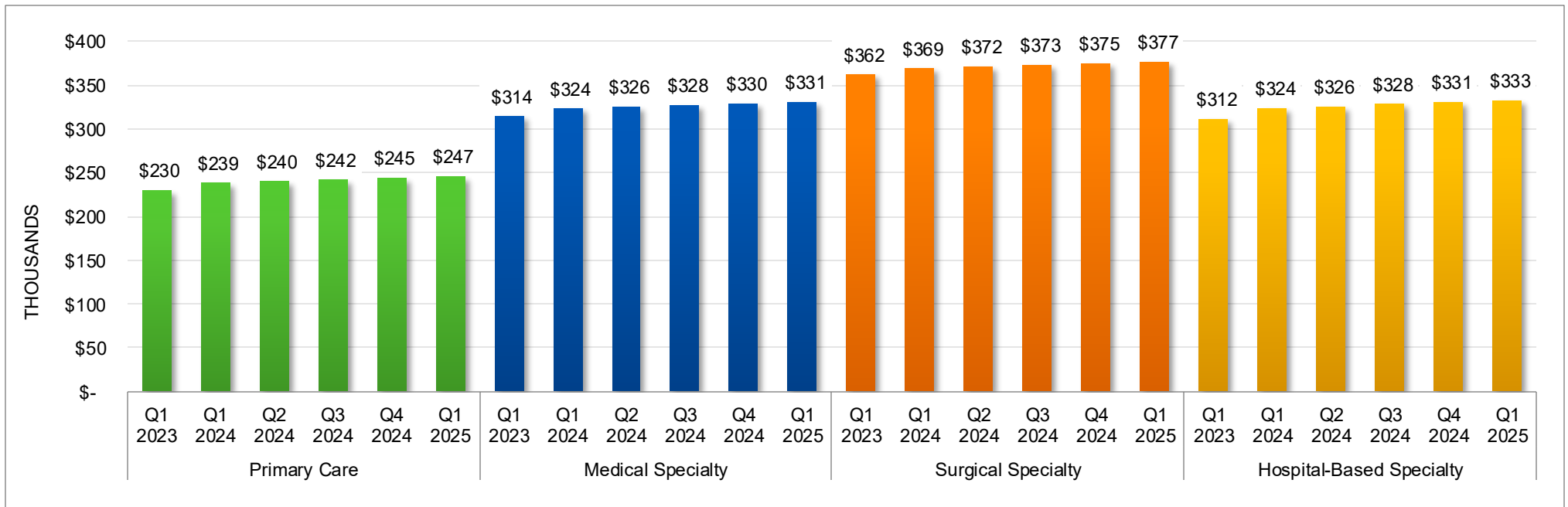
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Median Provider Paid Compensation per Provider FTE



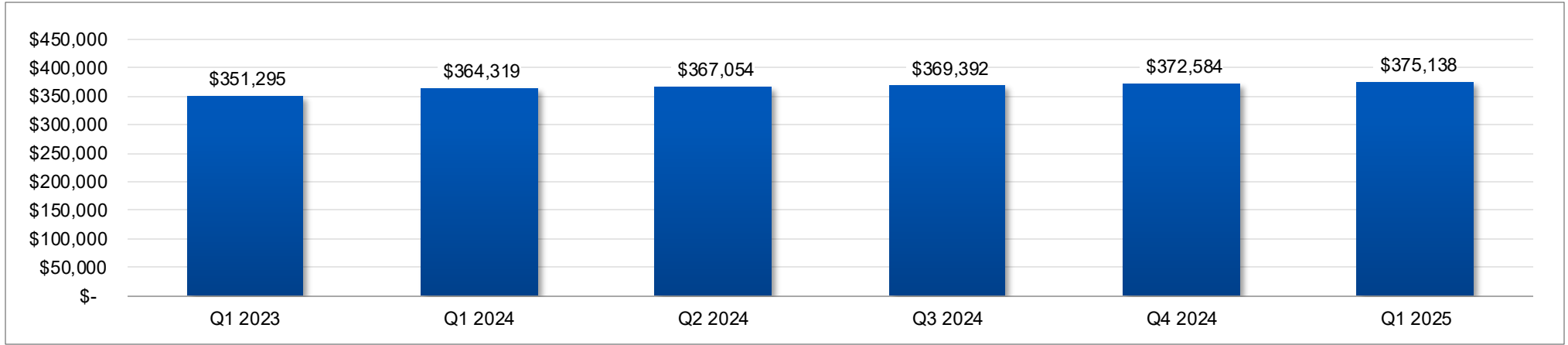
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Median Provider Paid Compensation per Provider FTE by Specialty Cohort



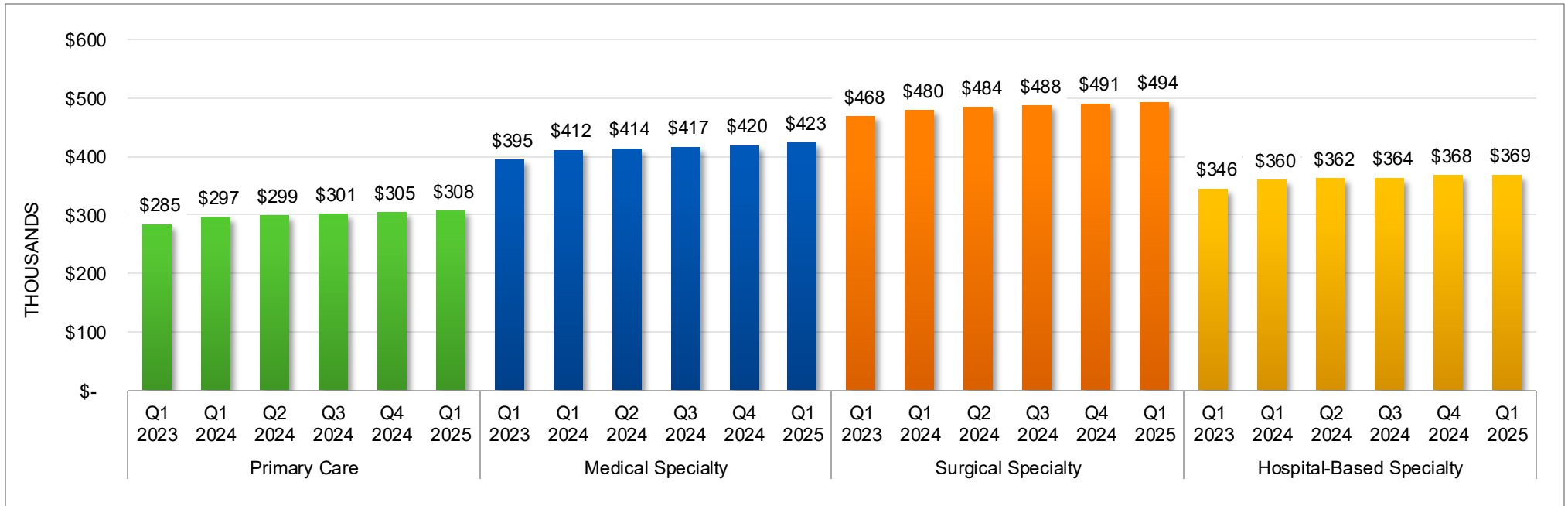
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Median Physician Paid Compensation per Physician FTE



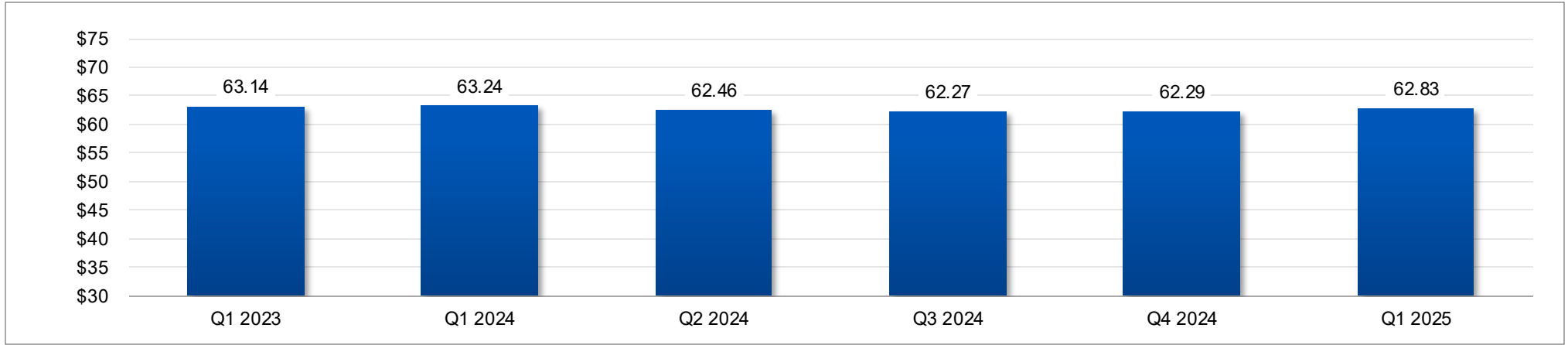
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Median Physician Paid Compensation per Physician FTE by Specialty Cohort



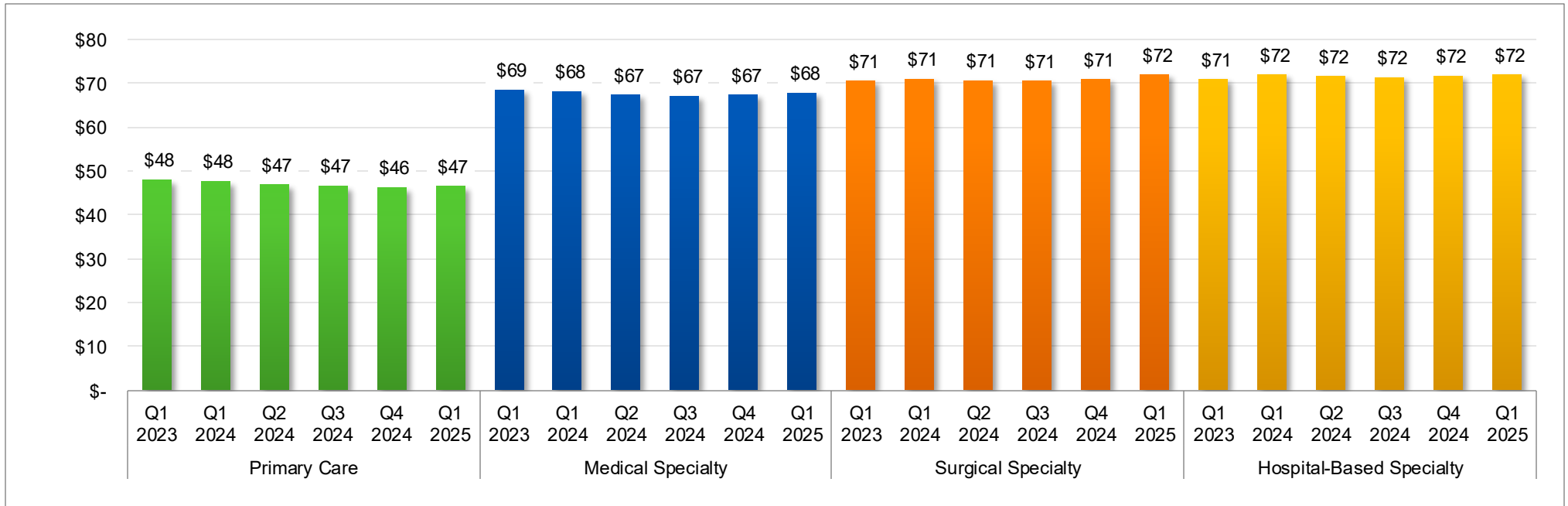
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Median Provider Paid Compensation per Provider wRVU



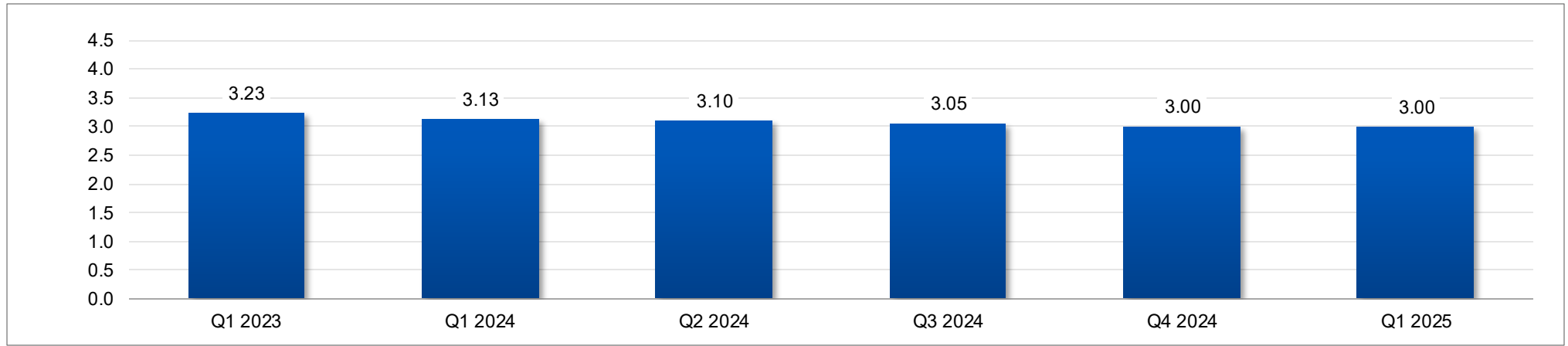
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Median Provider Paid Compensation per Provider wRVU by Specialty Cohort



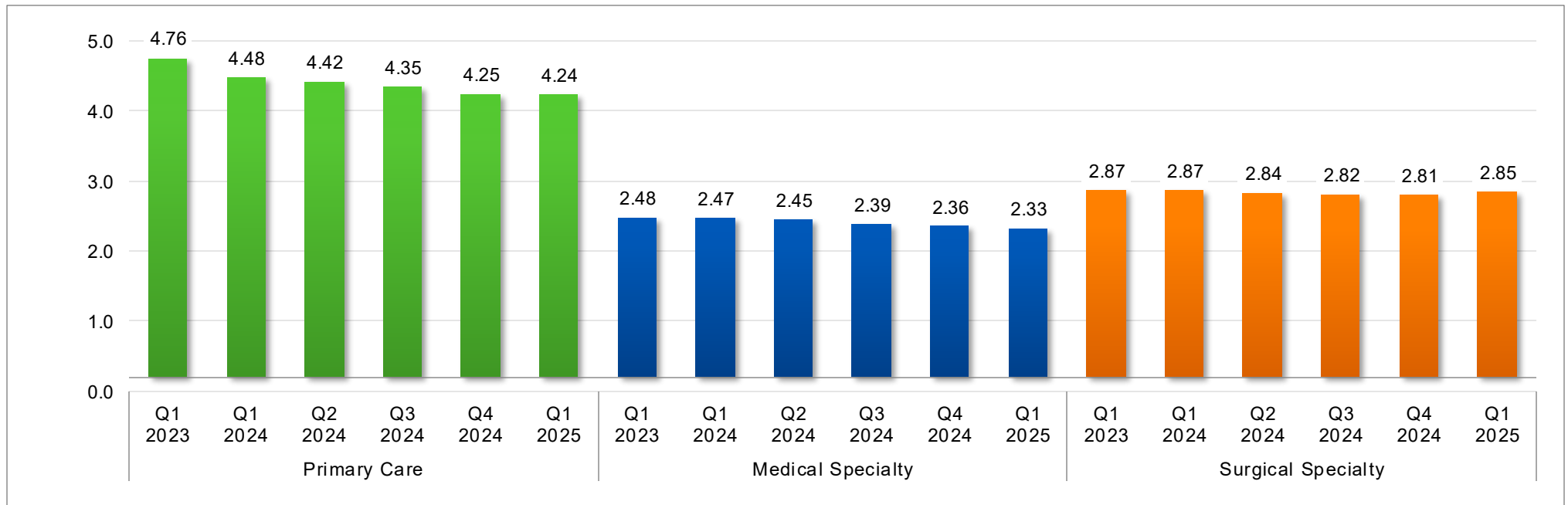
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Median Support Staff FTEs per 10,000 wRVUs



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Median Support Staff FTEs per 10,000 wRVUs by Specialty Cohort



Kaufman Hall, *Physician Flash Report* (Q1 2025 Metrics)

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