

Optimizing surgical preference cards for improved performance

Collaboration and technology-based approach drives financial performance & clinical efficiency

Preference cards are an essential part of every surgical service department and have long been a source of frustration for organizations. Out of date or incorrect cards can be costly, create inefficiencies that delay care and frustrate staff and physicians, and contribute to inaccurate charge posting.

As your strategic partner, we provide a comprehensive and sustainable optimization and management process to ensure **long-term accuracy of your physician preference cards**.

Our physician preference card optimization approach utilizes a four-step process

1. **Assess:** using technology to evaluate preference card spend data and conduct a review of clinical preference card processes through observations and interviews
2. **Design:** collaboratively develop a strategy to improve preference card accuracy and maintenance
3. **Deploy:** implement the strategy developed
4. **Sustain:** establish a sustainment plan

Connect with our experts to create a customized approach that meets your unique needs.

Learn more at vizientinc.com/preference

Fees include the cost of the supporting technology and Vizient's assessment, implementation, project management, and sustainability planning, which are based on the number of OR's and overall scope of the project. Project timelines vary but often range from 6-18 months and **begin showing an ROI as soon as 90 days following technology implementation**.

Physician Preference Cards

Managing preference cards requires a sustainable process supported by technology to ensure accurate cards that result in efficient delivery of care. Vizient's approach to preference cards includes a comprehensive and sustainable optimization and management process.

Our expert consultants will evaluate current preference card processes and practices to identify improvement opportunities, assess preference card accuracy, develop a process to update and improve ongoing accuracy of Physician Preference Cards, and recommend the organizational infrastructure to maintain ongoing accuracy post Vizient engagement.

To speed time to project delivery, Vizient delivers an integrated solution with next-generation in-house technology, data assets and subject matter expertise. This powerful combination helps providers create more efficient workflows, reduce waste and unwarranted clinical variation, improve staff and physician satisfaction and enable clinicians to prioritize care delivery.

Vizient Advisory Solutions employs a collaborative approach to working with providers. We implement key changes needed to ensure sustained accurate and up-to-date physician preference cards.

Our process uses provider's clinical information and supply systems' OR and supply chain real-time data to provide immediate results that support long-term improvements. Working collaboratively, we facilitate the in-depth and frank physician and staff conversations necessary to drive sustainable change. Key goals include:

- Improved accuracy of preference cards
- Increased physician and staff satisfaction
- Enhanced physician and staff engagement
- Reduced supply returns and wasted effort
- Strengthened physician-hospital relationships
- Process improvements in utilization and management of OR supply inventory
- Efficient OR supply maintenance and replenishment

Vizient, Inc. provides solutions and services that improve the delivery of high-value care by aligning cost, quality and market performance for more than half of the nation's healthcare providers. Vizient provides expertise, analytics, advisory services, and a contract portfolio representing more than \$130 billion in annual member purchasing volume, to improve patient outcomes and lower costs.