

Serving members' needs together





Increased
commitment



Increased
visibility



Increased
credibility

Partnering to drive sustainable performance

At Vizient®, our mission is to strengthen members' delivery of high-value care by aligning cost, quality and market performance. Our suppliers play an integral role in helping us fulfill that commitment.

Whether through the development and deployment of life-saving products and services or the value delivered within our market leading agreements, Vizient suppliers help members reduce supply costs and improve care delivery. In turn, Vizient delivers the commitment, visibility and credibility suppliers need to enhance connection points and growth opportunities with members.

>\$100 billion in member purchases

Vizient consistently achieves the industry's largest annual purchase volume, just one of the many ways we deliver scale that matters

Why Vizient?

As the nation's leading member-driven health care performance improvement company, Vizient provides innovative data-driven solutions, expertise and collaborative opportunities that lead to improved patient outcomes and lower costs for our members. Our comprehensive solution suite translates into increased commitment, visibility and credibility for our supply partners.

Increased commitment

- Innovative, flexible contracting strategies and programs drive enhanced member commitment in exchange for incremental value
- Highly committed aggregation models create opportunities for enhanced growth

Increased visibility

- Vizient expands your opportunities to serve providers across the continuum of care through our diverse membership that includes more than 50 percent of the nation's acute care hospitals, 95 percent of all academic medical centers and 20 percent of the country's ambulatory market through Vizient non-acute sourcing services

- Our strategic programs, consulting, aggregation, custom sourcing solutions, non-acute channels and embedded supply chain resources can help expand your organization's contracting footprint
- Our Innovative Technology Program can help your organization increase awareness of breakthrough solutions that can raise the standard of patient care or provider safety
- Real-time news, information, promotions and work flow tools reliably market Vizient contracts to members through targeted communications and our industry-leading Vizient Catalog
- Our Environmentally Preferred Sourcing Program promotes supplier's environmentally safe products and services
- Through our Supplier Diversity Program, Vizient engages and awards registered small businesses and certified diverse suppliers that meet high quality standards
- Our more than 400 sales and 500 consulting associates, the most extensive resources ever assembled by a group purchasing organization, guide members toward savings opportunities that increase contract participation and positively impact market share
- Exclusive Vizient-hosted events and Vizient-sponsored industry events provide centralized networking and educational opportunities, where suppliers can connect with and learn from members, staff and industry experts

Increased credibility

- Enjoy the credibility and trust that comes from being associated with a four-year honoree on the World's Most Ethical Companies list and a three-time recipient of Ethisphere's Ethics Inside certification
- Benefit from the respect associated with earning a Vizient-awarded contract. Our fair and transparent competitive bid process models the principles of the American Bar Association Model Procurement Code, which meets the needs of organizations that must adhere to federally required competitive bidding practices
- Gain the advantages that come from having your products and services represented in the industry's most prestigious hospitals and health systems

Join our network of suppliers to benefit from increased commitment, visibility and credibility. Our Vizient portfolio executives, equipped with a wealth of experience across supply chain, pharmacy, nursing and administration, can help you seamlessly navigate the contracting landscape. In addition, our dedicated supplier relations team can help you navigate complex challenges to achieve success.



To learn more, contact supplierrelations@vizientinc.com.



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As the nation's largest member-driven health care performance improvement company, Vizient provides solutions and services that empower members to deliver high-value care by aligning cost and quality in the critical areas of clinical, operational, and supply chain performance.