



# Vizient Pharmacy Aggregation Groups Group Profiles

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# *Mid-America Service Solutions (MSS)*

Mid-America Service Solutions (MSS), a Vizion Pharmacy Aggregation Group, currently serves over 70 health systems, representing more than 800 sites of care in the Midwest region with an annual pharmacy aggregation drug spend of more than \$ 1.1B. MSS was formed to enable members to aggregate their purchasing volume and go to market as a single committed entity, offering substantial committed purchase volume to suppliers.

MSS operations are governed by a Steering Committee, comprised of one executive from each of the health systems representing a majority of member spend. The governance structure of MSS provides a mechanism for collaboration of members to integrate evidence-based contracting strategies while aligning member's clinical, financial, and other organizational goals. Through member collaboration, MSS delivered \$112M in pharmacy savings over the last 5 years to members.

# Mid-America Service Solutions



## Profile overview

- Inception date: January 2009
- Pharmacy Member Information: 71 health-systems, and more than 800 sites of care
- Most recent annual pharmacy spend: \$1.1B
- Savings in the last 5 years: \$112M

## Member benefits

- Collaboration among members to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical and supply pricing by aggregating volumes and participation as a full MSS member
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders and the executive level

## Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and commitment to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the accountability of the group that otherwise may be lost in the daily priorities of a health-system pharmacy

## Pharmacy Aggregation Group highlights

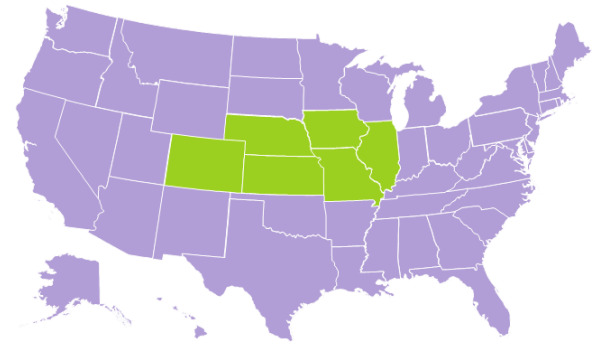
- Members drive exceptional value by leveraging the power of collaboration and evidence-based best practices and successful attainment of market share tiers to secure lower pricing
- A flexible membership model offering the ability to choose the level of participation from a specialty interest (e.g., Pharmacy only) to the entire portfolio

## Contact information

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# Mid-America Service Solutions



## Colorado

- Mt San Rafael Hospital (TAHA)

## Illinois

- Anderson Hospital
- Graham Hospital Association
- McDonough District Hospital
- Memorial Health
- Sarah Bush Lincoln Health System
- Southern Illinois Healthcare

## Iowa

- Cass County Memorial Hospital
- Clarinda Regional Health Center
- Methodist Health System
- Montgomery County Memorial Hospital
- Myrtue Medical Center

## Kansas

- Cheyenne County Hospital
- Clara Barton Hospital
- Clay County Medical Center
- Ellinwood District Hospital
- Ellsworth County Hospital
- Fredonia Regional Hospital
- Freeman Health System
- Girard Medical Center
- Gove County Medical Center
- Graham County Hospital
- Greenwood County Hospital
- Grisell Memorial Hospital
- Holton Community Hospital
- Kearny County Hospital
- Kiowa County Memorial Hospital
- Lane County Hospital
- Lincoln County Hospital
- LMH Health
- Medicine Lodge Memorial Hospital

## Kansas, continued

- Minneola District Hospital
- Ness County Hospital
- Newman Regional Health
- Norton County Hospital
- Osborne County Memorial Hospital
- Ottawa County Hospital
- Patterson Health Center
- Republic County Hospital
- Rooks County Health Center
- Rush County Memorial Hospital
- Russell Regional Hospital
- Sabetha Community Hospital
- Salina Regional Health Center
- Satanta District Hospital
- Sheridan County Hospital
- Smith County Memorial Hospital
- Stafford County Hospital
- Stormont Vail Health
- Trego County Lemke Memorial Hospital

# Mid-America Service Solutions



## Missouri

- Cameron Regional Medical Center
- Citizens Memorial Hospital
- Freeman Health System
- Golden Valley Memorial Hospital
- Liberty Hospital
- Missouri Delta Medical Center
- Saint Francis Healthcare System
- Scotland County Hospital
- University Health Truman Medical Centers

## Nebraska

- Antelope Memorial Hospital
- Beatrice Community Hospital and Health Center
- Bryan Health
- Columbus Community Hospital
- Franklin County Memorial Hospital
- Harlan County Hospital
- Jennie M. Melham Memorial Medical Center
- Kearney County Health Services
- Lexington Regional Health (Tri-County Hospital)
- Mary Lanning Memorial Healthcare
- Methodist Health System
- Nebraska Medicine
- Osmond General Hospital
- Valley County Health System

# Let's work together



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