Enhancing healthcare quality and efficiency

A provider-led, physician-driven clinically aligned sourcing solution

Healthcare providers need to deliver consistent, high-quality care while managing costs. Without access to reliable data and streamlined processes, aligning physician priorities with organizational cost reduction goals can be a challenge. That's where Excelerate can help.

About Excelerate

Created in 2012, Excelerate is built on the strength of three industry leaders:

Cleveland Clinic OhioHealth vizient.

Excelerate offers members a clinically integrated sourcing model that delivers value beyond price.

By leveraging clinical experts and fostering physician decision-making, Excelerate helps members create alignment and efficiency throughout their health system.

To learn more, connect with our team

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Customized approach

No two health systems are the same. That's why we customize our partnerships based on your needs and organizational capabilities.

We start with proven success factors that propel the Cleveland Clinic, Vizient and OhioHealth. Then, our flexible approach allows us to adjust with you as we bring forward opportunities in commodity and pharmacy, while focusing on the toughest services lines, physician preference items.

With a high-touch support model that consistently engages your team at all levels, we're committed to meeting you where you are – creating sustainable value along the way.

Aligning healthcare quality with supply chain efficiency

We focus on patients first. Our experts work directly with those providing care and using the products. Physicians help make decisions while leadership promotes alignment across the organization. This results in sourcing the right products to provide the best care in the most cost-effective way.

Members typically realize
14% - 20% savings
while delivering high-quality clinical care.

As Excelerate navigates the rapidly changing healthcare landscape, we continue to evolve to meet our member and supplier partners' needs and build the future together.

"At Cleveland Clinic, we use Excelerate products on our patients everyday. Through our clinically aligned sourcing process, we know that these products are the highest quality and drive the best outcomes for our patients. At the same time, we're managing costs when our organization needs it most."

Steve Downey
Chief Supply Chain Support Services Officer, Cleveland Clinic
President and CEO, Excelerate

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Clinically integrated sourcing and solutions

How we travel the journey of transformation with you

With a focus on change management, our team brings proven processes, best practices and actionable data insights. The combination of organizational alignment and physician engagement drives commitment and compliance to create sustainable ongoing value.

Our service line approach allows our members to customize their engagement with Excelerate to ensure early success and build a long-term partnership that continues to provide ultimate value. This drives sustainable efficiencies and cost savings while using the best products for high patient outcomes.

We provide the data you need to evaluate performance and governance strategies to sustain improvements. All while managing strategic supplier partnerships as we continue to expand value as the needs of our members evolve.

Our commitment to you

Elevated physician engagement

We collaborate with your physicians and leaders, encourage knowledge sharing, and apply change-management practices. This fosters ownership and staying power. Then, we invite other Excelerate physicians to share experiences and ideas. With this diverse knowledge base, possibilities are endless.

Organizational alignment

We guide you toward the development of a governance process that reflects your unique strengths and vision. With leadership buy-in and demonstrated success, new processes and opportunities begin to manifest across your organization.

Significant impact

We provide results. In addition to focusing on individual member success, we provide impact across the industry. By bringing together over 300 SMEs through our peer to peer engagement and networking opportunities, we provide a platform to share stories, brainstorm ideas and create solutions that matter.

Our shared contribution

Collaborative partnership

You know your business best. As a fellow provider, we're committed to understanding where you're at and what you need. Then working together to help you achieve it. A combined commitment. That's our starting point.

Proven, repeatable process

Our team is dedicating to partnering with you to develop processes that create clinical alignment across your health system. This allows physicians to engage in decision-making, increasing buy-in and accountability. The result? Organizational change that lasts.

Quality-centered portfolio

Focusing on clinical quality first, we provide a physician-driven contract portfolio representing the following service lines:

- Heart and vascular
- Orthopedics and spine
- Surgical specialty
- Pharmacy
- Commodities

Excelerate®
PROVIDER LED. PHYSICIAN DRIVEN.

Questions?
Email Michelle Clouse
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