

vizient.

4 reasons ISO 9001 is vital for healthcare procurement



Transform P2P from a cost center into a strategic financial performance engine.

In healthcare procurement, the stakes are high. Every transaction influences patient care, operational efficiency and financial sustainability. With unprecedented cost pressures across the industry, maximizing every dollar spent while maintaining care quality is essential for every healthcare organization.

That's why your procurement partner must deliver results without adding risk. When evaluating procure-to-pay (P2P) partners, finance and procurement leaders need more than promises. They need proof of operational excellence that stands up to scrutiny.

ISO 9001 certification is that proof. It transforms procurement from a cost center into a strategic financial performance engine. ISO 9001 isn't a checkbox. It's a 150-point operational validation. For procurement, this gives you the assurance of:

1 

Operational reliability at scale

Standardized, audited processes ensure consistent performance across every transaction, invoice and integration.

2 

Risk mitigation finance can trust

Scalable, certified processes reduce risk, ensure accountability and maintain consistency as your organization grows.

3 

Vendor accountability you can enforce

Built-in compliance and independent audits give you clear leverage over vendor performance and outcomes.

4 

Performance results you can count on

Boost throughput and productivity with measurable, benchmarked results—freeing your team to focus on higher-value strategic work.

Trust a P2P partner with unmatched expertise

When evaluating P2P solutions, ask the question that separates enterprise-grade partners from everyone else:

“Are you ISO 9001 certified?”

The answer reveals whether your potential partner operates at the level your organization requires.



Vizient is the **ONLY** group purchasing organization (GPO) or P2P provider that has **ISO 9001 certification.**

This distinction matters because:

- GPO competitors lack the operational rigor certification requires
- P2P platforms prioritize features over verified processes
- Vizient integrates GPO contract intelligence, end-to-end automation and expert-led price management backed by more than 20 years of proven performance and ISO certification



This isn't about incremental improvement. It's about working with a partner whose operational excellence is independently verified and continuously monitored.

ISO 9001 certification signals operational maturity that finance teams trust and procurement leaders depend on. It's the difference between a vendor relationship and a strategic partnership that multiplies performance.

The ISO 9001 certification isn't a technical detail. It's proof that Vizient has the enterprise readiness to be a true impact partner for your organization.



For more information about Vizient P2P Solutions and our ISO 9001 certification, contact your Vizient representative.

Vizient, Inc. the nation's largest provider-driven healthcare performance improvement company, provides solutions and services to more than two-thirds of the nation's acute care providers and more than one-third of ambulatory providers. Vizient offers proprietary data and analytics to deliver unique clinical and operational insights and a contract portfolio representing \$156 billion in annual purchasing volume enabling the delivery of cost-effective care. With its acquisition of Kaufman Hall in 2024, Vizient expanded its advisory services to help providers achieve financial, clinical and operational excellence. Headquartered in Irving, Texas, Vizient has offices throughout the United States. Learn more at www.vizientinc.com.