# Cooperative Services of Florida (CSF)



The CSF is a pharmacy aggregation group comprised of CSF as the Vizient client and their 4-owner health systems as Client of their regional group purchasing organization (GPO). CSF represents a total of 15 acute care facilities and approximately \$844 million in annual pharmacy spend. Since inception in 2019, client hospitals have achieved almost \$35 million in implementable savings. The CSF pharmacy aggregation committee is chaired by the Vice President of Pharmacy Services at CSF and comprised of executive leaders from each of their client systems. Furthermore, outside of the pharmacy aggregation, CSF focuses on aggregating Client 'needs to drive competitive contracts that lower cost for medical and pharmaceutical supplies, technologies, and services. In addition to being an aggregation group for Florida health systems pharmacy contracting, CSF has a variety of other pharmaceutical services they provide for their Client. This includes two distribution hubs, sterile-to-sterile 503B pharmaceutical compounding, first responder logistic services, pharmacy tray exchange for acute care facilities, nuclear services, and central fill ADC replenishment. These additional services add pharmacy solutions to CSF Client, that extend their customized service line and create value through lowering costs and reducing waste.

# **Cooperative Services of Florida**

#### **Profile overview**

Inception date: January 2019

· Client count: 6 health systems, 13 hospitals

· Most recent annual drug spend: \$844 Million

• Savings since inception: > \$35 Million

#### Client benefits

- Sharing of knowledge across Client to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders and the executive level

#### **Supplier benefits**

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the pharmacy aggregation that otherwise may be lost in the day-to-day priorities of a hospital pharmacy

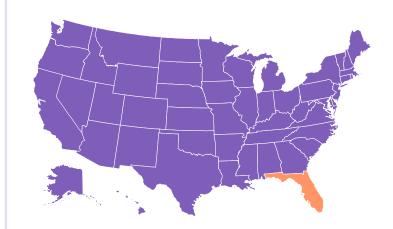
# **Pharmacy Aggregation Group** highlights

- · Standardized single pharmacy wholesaler
- Two centralized distribution centers and a 503B sterile compounding facility
- · Florida focused aggregation group

#### **Clients**

#### Florida

- · Jupiter Medical Center
- Lee Health
- LeeSar Inc./Cooperative Services of Florida
- Sarasota Memorial Health Care System
- · UF Health Central Florida
- UF Health Flagler Hospital
- UF Health Shands
- · UF Health Jacksonville



#### **Contact Information**

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## **Members**

### **Florida**

- CSF Corporate Office/LeeSar, Fort Myers
- Jupiter Medical Center, Jupiter
- Lee Health, Fort Myers
- Sarasota Memorial Health Care System, Sarasota/Venice
- UF Health Central Florida, Leesburg/The Villages
- UF Health Jacksonville, Jacksonville
- UF Health Shands, Gainesville





# Let's work together



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