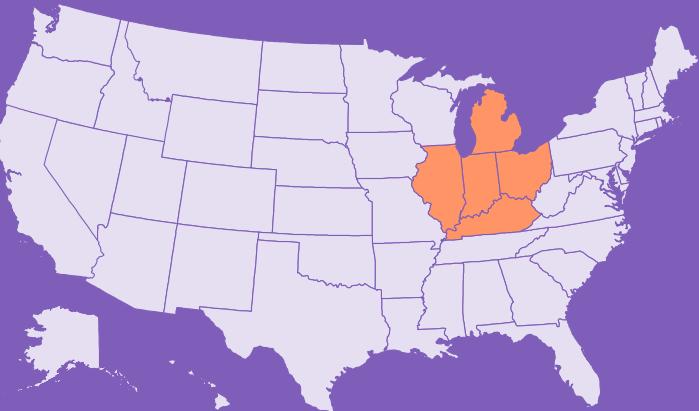


# Mid-West Purchasing Coalition (MWPC)



The Midwest Purchasing Coalition (MWPC), a Vizient Pharmacy Aggregation Group, represents 8 health system members with 99+ acute care facilities across the Midwest, leveraging an annual aggregated pharmacy spend of **\$1.9 billion**. As part of the Vizient Pharmacy Aggregation Program, MWPC benefits from substantial buying power, participating in contracts spanning multiple aggregation groups—encompassing 450+ health systems and **\$65 billion** in annual spend. MWPC members gain access to 50+ Multi-Pharmacy Aggregation contracts, delivering significant financial and clinical value through a pre-committed pharmacy aggregation strategy. A member-driven governance model fosters collaboration, aligning evidence-based contracting strategies with the member's clinical, financial, and operational goals to optimize performance total cost of care.

# Mid-West Purchasing Coalition

## Profile overview

- Inception date: **July 2013**
- **8 Health Systems; 99+ sites** of care
- Most recent annual drug spend: **\$1.9B**
- Implementable value for 2024: **\$29.2M**

## Member benefits

- **Monthly knowledge-sharing and peer collaboration** among members and with other aggregation groups to address regulatory challenges, optimize reimbursement, evaluate services, and identify growth opportunities.
- **Enhance pharmaceutical pricing** through volume aggregation within and across pharmacy aggregation groups.
- **Support implementation strategies and stakeholder reporting** on cost savings and performance auditing.
- **Reduce members' time commitment** by providing resources and automation tools for analytics, initiative identification, and "P&T-ready" presentations.

## Supplier benefits

- **Single point of contact** to facilitate communication of value and mutual opportunity
- **Proven ability to drive market share through pharmacy aggregation structure** and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- **Ensures focus on initiatives** through pharmacy aggregation that otherwise may be lost in the day-to-day priorities of a health system pharmacy

## Pharmacy Aggregation Group highlights

- 99+ acute care facilities
- 12,139 staffed beds
- MWPC Pharmacy distribution: Standardized to one primary wholesaler with greater than \$8M value for participating members in the first year.
- 2024 review of Tumor Necrosis Factor (TNF) Inhibitors was associated with greater than \$6M value opportunity. Similarly, focusing on the therapeutics of gastrointestinal (GI) medications, resulted in greater than \$2.5M value for our members.
- Influenza vaccine contracts for 2024-25 resulted in \$2.7M for member savings.

## Members

### Indiana

- Community Health Network
- Deaconess Health System
- Parkview Health

### Michigan

- Corewell Health

### Ohio

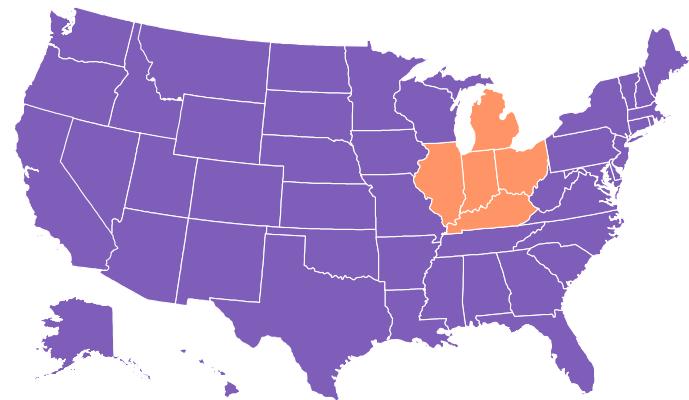
- Premier Health Partners
- The Christ Hospital

### Illinois

- Ferrell Hospital
- Deaconess Illinois

### Kentucky

- Baptist Health Deaconess Madisonville



## Contact Information

**Michelle Smith, PharmD, BCPS**  
Pharmacy Aggregation Group Executive  
[michelle.smith@vizientinc.com](mailto:michelle.smith@vizientinc.com)

**vizient**