



Vizient Pharmacy Aggregation Groups Group Profiles

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Mid-West Purchasing Coalition (MWPC)

The Midwest Purchasing Coalition (MWPC), a Vizion Pharmacy Aggregation Group, currently serves 8 system members, representing over 76 acute care facilities in the Midwest region with an annual pharmacy aggregation drug spend of \$1.5B. MWPC has access to significant buying power as most contracts are across multiple aggregation groups of the Vizion Pharmacy Aggregation Program, representing more than 1000 health system members and \$30 billion in annual spend. The MWPC contract portfolio consists of access to greater than 50 Multi-Pharmacy Aggregation contracts achieving significant value to its members, primarily through a pre-committed pharmacy aggregation contracting strategy model. The governance structure of MWPC provides a mechanism for collaboration of members to integrate evidence-based contracting strategies while aligning member's clinical, financial and other organizational goals. With all MWPC initiatives considered, MWPC has achieved an annual average implementable value of \$10M over the last 3 years for its members.

Mid-West Purchasing Coalition

Profile overview

- Inception date: July 2013
- 8 Health Systems; 61 hospitals; 500+ sites of care
- Most recent annual drug spend: \$1.5B
- Implementable value for 2023: \$34M

Member benefits

- **Knowledge-sharing and peer-to-peer collaboration** among members and across aggregation groups to help address challenges such as regulatory and practice issues, reimbursement optimization, service evaluation and growth opportunities
- Dramatically **improve pharmaceutical pricing** by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- **Assistance with implementation strategies and stakeholder reporting** on cost savings and auditing performance
- **Minimize members' time commitment** by utilizing dedicated resources and tools for analytics, initiative identification and development with "P&T-ready" tools for presentations

Supplier benefits

- **Single point of contact** to facilitate communication of value and mutual opportunity
- **Proven ability to drive market share through pharmacy aggregation structure** and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- **Ensures focus on initiatives** through pharmacy aggregation that otherwise may be lost in the day-to-day priorities of a health system pharmacy

Pharmacy Aggregation Group Highlights

- 76 acute care facilities
- 10,793 staffed beds
- MWPC Pharmacy distribution: Standardized one primary wholesaler
- Influenza vaccine contracts for 2022-23 resulted in \$1.4M for member savings.
- 2022 IV Iron RFE resulted in \$948K in member value; renewal of IVIG contract provided members \$575K in incremental savings and \$2M in cost avoidance for continuing to have a contract in the category.

Members

Indiana

- Community Health Network
- Deaconess Health System
- Parkview Health

Michigan

- Corewell Health (fka Spectrum Health/Beaumont)

Ohio

- Premier Health Partners
- The Christ Hospital

Illinois

- Ferrell Hospital

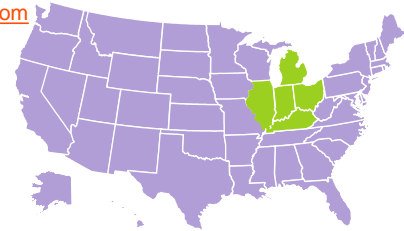
Kentucky

- Baptist Health Deaconess Madisonville

Contact information

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Let's work together



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