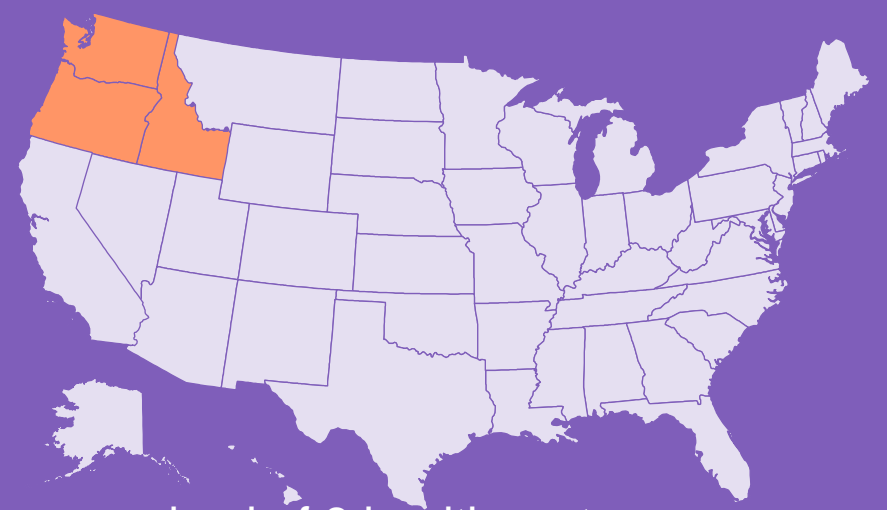


# Northwest Pharmacy Network (NPN)



The Northwest Pharmacy Network (NPN) is a pharmacy aggregation group comprised of 8 health systems, representing over **\$1.3 billion** in annual pharmacy spend. The Northwest Pharmacy Network (NPN) was created for the purpose of lowering pharmaceutical costs to Member without compromising patient care. Since inception in April 2019, member hospitals have achieved over **\$68.5 million** in implemented pharmacy savings through both utilization/standardization and contracting opportunities. The Northwest Pharmacy Network is ordered around the premise of collaboration and transparency in order to achieve together what cannot be accomplished alone. Value is realized in two general forms: 1) as a utilization or standardization initiative when a unique concept is shared and sharpened across pharmacy aggregation groups, and 2) as a contracting initiative when coordination around a given product provides the necessary leverage to achieve a value unachievable alone. To drive value, the pharmacy aggregation group Member have agreed to aggregate their purchase volume and/or market share to be viewed as a “single entity” in order to maximize contract savings through standardization and utilization.

# Northwest Pharmacy Network

## Profile overview

- Inception date: **April 2019**
- Member count: **8**
- Most recent annual drug spend: **\$1.7Billion**
- Savings since inception: **\$68.5M**

## Member benefits

- Sharing of knowledge across Member to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders and the executive level

## Supplier benefits

- Single point of contact to facilitate communication of value and mutual opportunity
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities
- Ensures focus on initiatives through the pharmacy aggregation that otherwise may be lost in the daily priorities of a health-system pharmacy

## Pharmacy Aggregation Group highlights

- Partnership network of a small number of peers representing large pharmacy spend
  - Large academic medical centers associated to provide collaboration
- Flexibility to structure initiatives that meet unique member needs
- Active distribution agreement providing additional value as compared to Vizient base
- Aggregated vaccine group providing additional value compared to Vizient base
- First pharmacy aggregation group to establish a contract in the radiopharmaceutical space

## Members

### Idaho

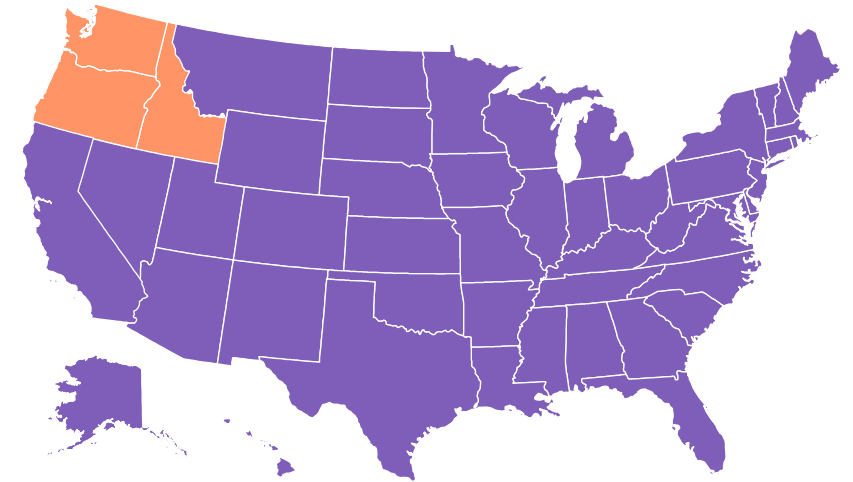
- Kootenai Health

### Oregon

- Lower Umpqua
- Oregon Health & Sciences University
  - Hillsboro Medical Center
- Samaritan Health

### Washington

- Astria Health
- Harbor Regional Health
- Multicare Health system
- University of Washington (UW Medicine)
- University of Washington- Valley Medical Center



## Contact Information

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