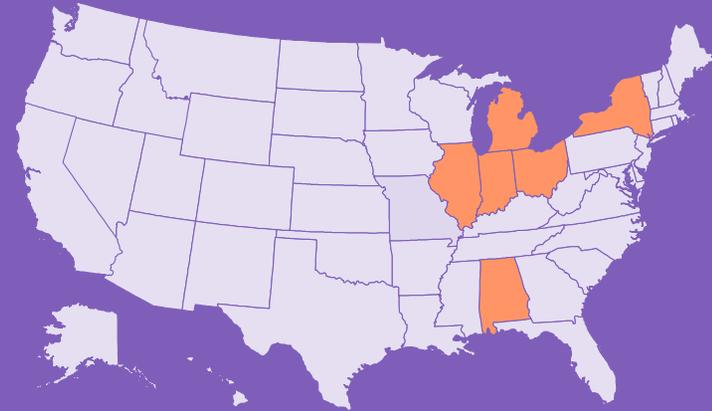


# Independent Hospital Network (IHN)



IHN Pharmacy Aggregation Group is a group of engaged members who collaborate on aggregation contracts and initiatives to drive value to their organizations. Many IHN pharmacy members are part of the IHN supply network, and this interdisciplinary partnership helps to further drive value and opportunity beyond the walls of the pharmacy. IHN pharmacy membership includes 20 **health systems** in Alabama, Illinois, Indiana, Michigan, Missouri, Ohio, and New York and represent over **\$670 million** in annual pharmacy spend. IHN Pharmacy aggregation members have achieved over \$57M in cumulative implementable value over the last 5 years.

# Independent Hospital Network

## Profile overview

- Inception date: **January 2016**
- Member count: **20 systems**
- Most recent annual drug spend: **\$674M**
- Implementable value over last 5 years: **\$57.4M**

## Member benefits

- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Improve pharmaceutical spend through medication utilization and therapeutic standardization initiatives including the provision of materials needed for P&T presentations
- Minimize member time commitment by providing resources for analytics, initiative identification and development including implementation assistance as needed
- On a monthly basis, discuss current clinical and operational concerns through guided networking with peers and clinical experts with other aggregation groups, demonstrating consistent opportunity for collaboration and best practice sharing
- Improve the delivery of pharmaceutical care through one-on-one consultative visits from the Pharmacy Aggregation Group Pharmacy Executive
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities

## Pharmacy Aggregation Group highlights

- In 2025, IHN implemented a total of 57 initiatives across the aggregation group members yielding over \$14M in implementable value.
- In 2025, Vaccine contracting initiatives yielded \$2.9M in value for IHN members. Other IHN top initiatives included therapeutic categories of plasma-derived products, antineoplastic agents, immunologic agents, coagulation modifiers, antidiabetic agents, diagnostic imaging as well as pharmacy distribution
- In 2025 three new members joined IHN expanding the geographical footprint and strengthening its aggregation group collective purchasing power resulting in successful attainment of market share tiers to secure lower pricing

## Members

### Alabama

- Coosa Valley Medical Center

### Illinois

- Silver Cross Hospital
- Anderson Hospital

### Indiana

- Columbus Regional Hospital
- Goshen Hospital
- Hendricks Regional Health
- Major Hospital
- Marion General Hospital
- Reid Hospital and Health Care Services
- Schneck Medical Center
- Witham Health Services

### Michigan

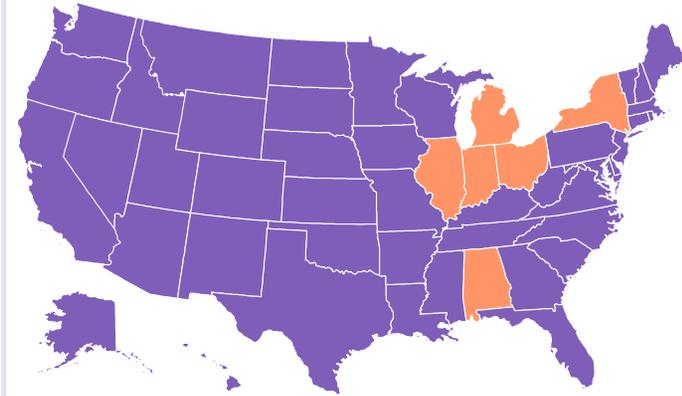
- Hurley Medical Center
- Holland Hospital

### New York

- Garnet Health System

### Ohio

- Aultman Hospital / Aultman Alliance Community Hospital
- Fairfield Medical Center
- Fulton County Health Center
- Genesis Healthcare System
- Lima Memorial Hospital
- Pomerene Hospital



## Contact Information

**Michelle Smith, PharmD, BCPS**  
Pharmacy Aggregation Group Executive  
[michelle.smith@vizientinc.com](mailto:michelle.smith@vizientinc.com)