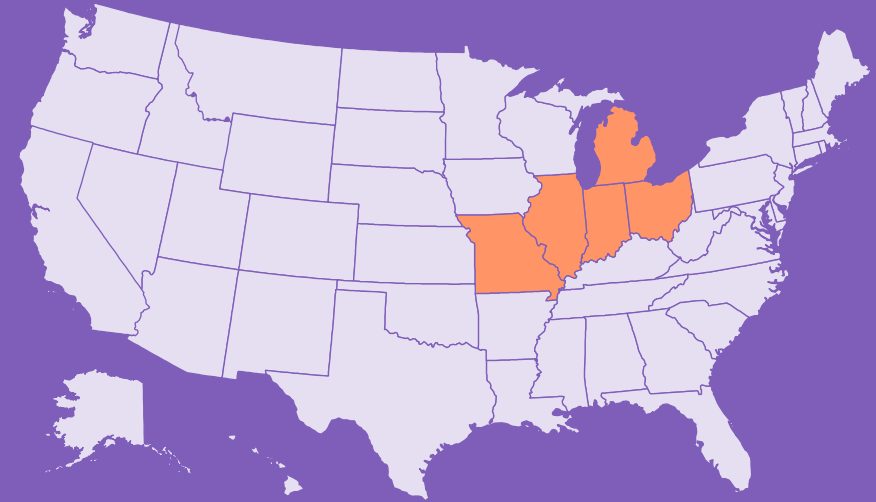


Independent Hospital Network (IHN)



IHN Pharmacy Aggregation Group is a group of engaged Member who collaborate on aggregation contracts and initiatives to drive value to their organizations. Many IHN pharmacy Member are part of the IHN supply network, and this interdisciplinary partnership helps to further drive value and opportunity beyond the walls of the pharmacy. IHN pharmacy Member hip includes **18 health systems** in Illinois, Indiana, Michigan, Missouri and Ohio and represent over **\$471 million** in annual pharmacy spend. Since the inception in 2016, IHN Pharmacy aggregation Member have saved over \$36.5M with the cumulative ROI in 2023 being 8:1.

Independent Hospital Network

Profile overview

- Inception date: **January 2016**
- Member count: **18 systems**
- Most recent annual drug spend: **\$471M**
- Savings since inception: **\$36.5M implemented**

Member benefits

- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Improve pharmaceutical spend through medication utilization and therapeutic standardization initiatives including the provision of materials needed for P&T presentations
- Minimize Member ' time commitment by utilizing dedicated resources for analytics, initiative identification and development including implementation assistance as needed
- Resolve current clinical and operational concerns through guided networking with peers and clinical experts
- Improve the delivery of pharmaceutical care through one-on-one consultative visits from the Pharmacy Aggregation Group Executive
- Single point of contact to access multiple
- Member with contractual or clinical product information
- Ensures focus remains on sponsored projects which might otherwise be lost among competing hospital pharmacy priorities
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities

Pharmacy Aggregation Group highlights

- Total value for 2023 was \$9M.
- Neulasta / Pegfilgrastim Biosimilars led to approximately \$2.7M in total member value.
- Influenza contracts for 2023-24 led to member savings of \$600K over the Vizient base contracts.
- Bevacizumab contracting initiatives resulted in approximately \$400K in total member value

Members

Illinois

- Silver Cross Hospital
- Anderson Hospital

Indiana

- Columbus Regional Hospital
- Goshen Hospital
- Hendricks Regional Health
- Major Hospital
- Marion General Hospital
- Reid Hospital and Health Care Services
- Schneck Medical Center
- Witham Health Services

Michigan

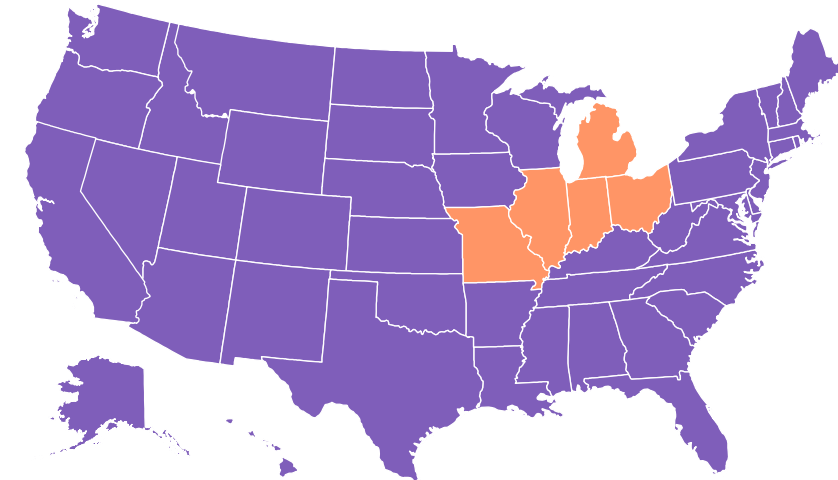
- Hurley Medical Center
- Holland Hospital

Missouri

- St. Luke's Hospital

Ohio

- Aultman Hospital / Aultman Alliance Community Hospital
- Fairfield Medical Center
- Genesis Healthcare System
- Lima Memorial Hospital
- Pomerene Hospital



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