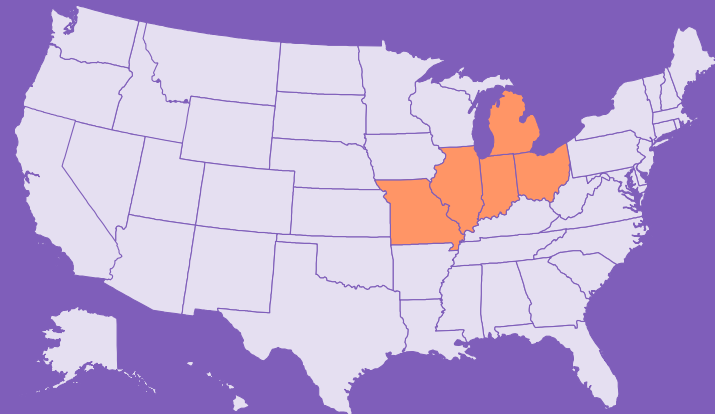


# Independent Hospital Network (IHN)



IHN Pharmacy Aggregation Group is a group of engaged clients who collaborate on aggregation contracts and initiatives to drive value to their organizations. Many IHN pharmacy clients are part of the IHN supply network, and this interdisciplinary partnership helps to further drive value and opportunity beyond the walls of the pharmacy. IHN pharmacy client membership includes **19 health systems** in Illinois, Indiana, Michigan, Missouri and Ohio and represent over **\$503 million** in annual pharmacy spend. Since the inception in 2016, IHN Pharmacy aggregation clients have achieved over \$47.7M in cumulative implementable value.

# Independent Hospital Network

## Profile overview

- Inception date: **January 2016**
- Client count: **19 systems**
- Most recent annual drug spend: **\$503M**
- Savings since inception: **\$47.7M implementable value**

## Client benefits

- Dramatically improve pharmaceutical pricing by aggregating volumes both within the pharmacy aggregation group and with other pharmacy aggregation groups
- Improve pharmaceutical spend through medication utilization and therapeutic standardization initiatives including the provision of materials needed for P&T presentations
- Minimize client time commitment by utilizing dedicated resources for analytics, initiative identification and development including implementation assistance as needed
- Resolve current clinical and operational concerns through guided networking with peers and clinical experts
- Improve the delivery of pharmaceutical care through one-on-one consultative visits from the Pharmacy Aggregation Group Pharmacy Executive
- Proven ability to drive market share through pharmacy aggregation structure and to drive compliance through peer communication and executive suite engagement in pharmacy aggregation activities

## Pharmacy Aggregation Group highlights

- In 2024, IHN implemented a total of 57 initiatives across the aggregation group members yielding \$11.2M in implementable value.
- In 2024, Vaccine contracting initiatives yielded \$1.2M in value for IHN members.
- IHN members drive value by leveraging collaboration and evidence-based best practices and successful attainment of market share tiers to secure lower pricing

## Clients

### Illinois

- Silver Cross Hospital
- Anderson Hospital

### Indiana

- Columbus Regional Hospital
- Goshen Hospital
- Hendricks Regional Health
- Major Hospital
- Marion General Hospital
- Reid Hospital and Health Care Services
- Schneck Medical Center
- Witham Health Services

### Michigan

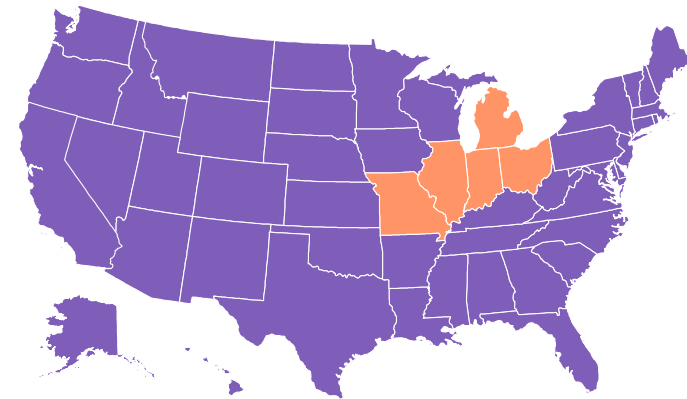
- Hurley Medical Center
- Holland Hospital

### Missouri

- St. Luke's Hospital

### Ohio

- Aultman Hospital / Aultman Alliance Community Hospital
- Fairfield Medical Center
- Fulton County Health Center
- Genesis Healthcare System
- Lima Memorial Hospital
- Pomerene Hospital



## Contact Information

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# Let's work together

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