# Vizient Pharmacy Aggregation Groups program

**Optimal financial performance through shared collaboration and partnership**

As a pharmacy leader, you are faced with multiple competing priorities. You must effectively manage pharmacy costs while optimizing quality of care, use data with clinical evidence to drive decisions and implement utilization improvement strategies.

The Vizient Pharmacy Aggregation Groups program provides a collaborative forum for clients to address and resolve issues, make more informed choices, and drive exceptional value to strengthen financial performance and improve patient outcomes.

### The Pharmacy Aggregation Groups program represents

**$89B**

**annual pharmaceutical spend**

**$795M+**

**member value delivered in 2025**

## Clients achieve value by aggregating spending

Using the power of collaboration and evidence-based best practices, our pharmacy aggregation groups program drives value through an aggregated contracting strategy and a clinically oriented review process. Participating clients make product decisions by developing evidence based, shared strategies that logically and effectively address their challenges. Through shared consensus and a committed model, members streamline and optimize efficiencies, reduce costs, improve collaboration between pharmacists and clinical teams and avoid unnecessary waste. More than 450 health systems participate in the Pharmacy Aggregation Groups program.

## Advantages of aggregation

Participating in the Pharmacy Aggregation Groups program empowers your organization to:

- Achieve value through standardization and committed contracts
- Influence supplier relationships and benefit from additional supplier value
- Position your organization's future pharmacy practice in a positive direction

## Multi-groups aggregation strategy

The Pharmacy Aggregation Groups program has developed a multi group strategy by aggregating two or more groups that use high volume and commitment for enhanced pricing. One example of a successful multi-group initiative is the **rebid of hematopoietic agent biosimilars** which reduced costs and improved revenue through better reimbursement margins. Efforts resulted **in over $19 million in implementable client value.**

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## The Pharmacy Aggregation Groups program represents

# 500+

**health systems**

**“The Vizient Pharmacy Aggregation Groups program continues to grow in its membership and the value provided to participating health systems. To support this growth, we’ve embarked on a significant automation journey by developing tools and dashboards to support member and supplier engagement and value realization. These additional capabilities will allow for a continued focus on exceptional, differentiated value that is unparalleled in the industry."**

David Reardon, PharmD, BCPS

AVP, Pharmacy Contract and Program Services

Pharmacy Aggregation Group Sourcing

## Program benefits

Each pharmacy aggregation group operate independently, motivated by a unique set of member driven priorities. Executive-level Vizient pharmacists who understand today’s challenges and issues support each group. Additional Pharmacy Aggregation Group resources include a dedicated Vizient sourcing executive and an analyst.

With the Pharmacy Aggregation Groups program, pharmacy leaders are connected by a shared vision to address today’s pharmacy challenges and maximize their pharmacies’ performance. Other benefits include:

- Bullet Collaboration in a safe, trusted environment that drives improved performance
- Monthly peer-to-peer engagement and real-time communication with like-minded pharmacy leader
- Robust data analytics, a summary dashboard and reports that help identify opportunities and enable decision-making
- Executive pharmacy and peer resources to help you stay at the forefront of key trends in the industry

**TO LEARN MORE, CONTACT:**
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Vizient, Inc. provides solutions and services that improve the delivery of high-value care by improving financial sustainability, system performance and accelerating strategic growth for more than two-thirds of the nation’s healthcare providers. Vizient provides expertise, analytics, consulting services and a contract portfolio representing $156 billion in annual client purchasing volume to improve patient outcomes and lower costs.

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