

Capital Equipment Solutions

Advancing performance by managing capital equipment spend

Our approach:

To support providers' shift from transactional procurement to strategic sourcing. With higher commitment, providers achieve greater value.



Access (GPO)

This foundational level provides:

- National contract access
- Capital budget reconciliation to GPO
- National Group Buy program
- Industry insights & intelligence



Commit

Unlock additional value and benefits with commitment beyond the base level with:

- Capital Commit
- Capital Spend Insights – benchmarking



Resource Stewardship

Truly maximize the capital continuum by leveraging expertise with:

- Medical Equipment Planning
- Capital Asset Management
- Capital Strategic Sourcing

Optimize capital spending for sustainable financial outcomes

With the dynamic shifts in the healthcare industry, capital equipment spending and asset management remains complex, even for the most sophisticated procurement departments. That's why Vizient's Capital Equipment Solutions has crafted strategies to strengthen your **total-cost of ownership** and long-term success.

We have the experience you need to **optimize capital spend and improve your financial sustainability**. In fact, our team of subject matter experts represent over 425 years of experience within the capital space. And, our national agreements have over \$10B in Vizient capital spend and growing. We know the space and can meet you where you are with your spend management needs.

Achieving **long-term, sustainable financial outcomes** is important for every organization. And effective management of capital equipment spending is fundamental to keep cash on hand to achieve success.

At Vizient, we specialize in helping providers develop, implement, and oversee a sustainable strategic spend management plan that addresses both current and future capital needs. Our comprehensive approach includes design and delivery strategies to effectively communicate recommendations, highlight successes, identify opportunities, and address challenges.

Through Capital Equipment Solutions, our range of service line offerings will transform your capital equipment spend. These offerings include Access, Commit, and Resource Stewardship, all aimed at maximizing spend volume and ensuring long-term financial health.



To learn more, scan QR code or contact capitalequipment@vizientinc.com

As the nation's largest member-driven health care performance improvement company, Vizient provides solutions and services that empower health care providers to deliver high-value care by aligning cost, quality and market performance. With analytics, advisory services and a robust sourcing portfolio, we help members improve patient outcomes and lower costs.